

MMP name: **Molina Healthcare**

MMP self-reported data, subject to audit

State Fiscal Year: **2018**

Program: **MMP Dual Demo - Integrated Care Program (STAR+PLUS+Medicare)**

Texas Financial Alignment Demonstration

Submission Date: **9/3/2019**

County: **Dallas County**

template version 2.0

Submission Type: **Yr-End 334-Day**

Rptg Period End Date: **8/31/2018**

Part 1: **Summary Income Statement**

Managed Care contract revenues & costs

	Incurred Months:	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	SFY YTD
1 Member Months (per Medicaid)		4,347	4,294	4,190	4,110	4,565	4,480	4,382	4,461	4,339	4,232	4,174	4,194	51,768
2 <i>additional / (fewer) Mbr-Mos in Medicare</i>		4	11	9	7	10	9	0	1	2	(3)	0	16	66
3 Average Monthly Member Months														4,314
Revenues:														
<i>CMS Medicare Premiums:</i>														
4 Monthly Capitation Received - Medical		5,466,592	5,383,473	5,183,652	5,077,976	6,036,738	5,836,457	5,611,414	5,723,835	5,427,792	5,237,677	5,126,983	5,190,999	65,303,588
5 Monthly Capitation Withheld - Medical		113,887	112,156	107,993	105,791	190,634	184,309	177,203	180,753	171,403	165,400	161,905	163,926	1,835,360
6 Gross Total (before withhold) - Medical		5,580,479	5,495,629	5,291,645	5,183,767	6,227,372	6,020,766	5,788,617	5,904,588	5,599,195	5,403,077	5,288,888	5,354,925	67,138,948
7 Gross Total (no withholding) - Pharmacy		1,742,434	1,720,690	1,676,170	1,644,979	1,763,632	1,726,829	1,682,583	1,710,725	1,660,101	1,615,166	1,593,741	1,609,004	20,146,054
8 Sub-total: Medicare Capitation		7,322,913	7,216,319	6,967,815	6,828,746	7,991,004	7,747,595	7,471,200	7,615,313	7,259,296	7,018,243	6,882,629	6,963,929	87,285,002
<i>Medicaid Premiums:</i>														
9 Monthly Capitation Received - Medical		4,999,391	4,963,367	4,782,300	4,585,947	5,164,700	5,038,415	4,842,336	4,906,646	4,676,015	4,479,764	4,411,822	2,823,640	55,674,344
10 Monthly Capitation Received - Pharmacy		10,057	9,932	9,695	9,519	10,275	10,085	9,871	10,051	9,781	9,548	9,420	2,004	110,238
11 Monthly Capitation Withheld - Medical		93,498	92,776	89,445	85,958	145,879	142,347	136,950	138,820	132,460	127,162	125,338	75,982	1,386,614
12 Monthly Capitation Withheld - Pharmacy		205	203	197	194	318	312	305	311	303	296	292	62	2,998
13 Gross Total (before withhold) - Medical		5,092,889	5,056,143	4,871,745	4,671,905	5,310,579	5,180,762	4,979,286	5,045,466	4,808,475	4,606,926	4,537,160	2,899,622	57,060,958
14 Gross Total (before withhold) - Pharmacy		10,262	10,135	9,892	9,713	10,593	10,397	10,176	10,362	10,084	9,844	9,712	2,066	113,236
15 Sub-total: Medicaid Capitation		5,103,151	5,066,278	4,881,637	4,681,618	5,321,172	5,191,159	4,989,462	5,055,828	4,818,559	4,616,770	4,546,872	2,901,688	57,174,194
16 Investment Income		33,154	42,545	41,004	51,118	44,843	50,765	60,653	63,311	73,623	67,573	79,164	70,553	678,305
17 Other Revenue		0	0	0	0	0	0	0	0	0	0	0	0	0
18 Total Gross Revenues		12,459,218	12,325,142	11,890,456	11,561,482	13,357,019	12,989,519	12,521,315	12,734,452	12,151,478	11,702,586	11,508,665	9,936,170	145,137,501
19 Premium Taxes (on Medicaid)		89,305	88,660	85,429	81,928	93,121	90,845	87,316	88,477	84,325	80,793	79,570	50,780	1,000,548
20 Maintenance Taxes		261	258	251	247	274	269	263	268	260	254	250	252	3,106
21 Net Revenues		12,369,652	12,236,225	11,804,776	11,479,307	13,263,625	12,898,405	12,433,736	12,645,707	12,066,893	11,621,539	11,428,844	9,885,139	144,133,848
Expenses:														
<i>Medicare Expenses:</i>														
22 Fee-For-Service		3,807,352	4,128,893	4,479,145	3,697,383	4,550,916	3,884,884	4,272,239	5,000,879	4,115,120	3,628,848	3,459,697	3,743,110	48,768,466
23 Capitated Services		0	0	0	0	0	0	0	0	0	0	0	0	0
24 Net Reinsurance cost		566	560	546	535	18,163	17,821	17,397	17,714	17,234	16,789	16,571	16,714	140,610
25 IBNR Accrual - Medical		0	0	0	0	0	0	0	0	0	0	0	0	0
26 Other Medicare Medical Expenses		19,332	9,949	74,552	15,223	1,550	13,417	25,355	42,697	129,017	33,066	511	2,348	367,017
27 Total Medicare Medical Expenses		3,827,250	4,139,402	4,554,243	3,713,141	4,570,629	3,916,122	4,314,991	5,061,290	4,261,371	3,678,703	3,476,779	3,762,172	49,276,093
28 Medicare Gross Rx Exp (excl PBM Admin)		1,684,143	1,614,648	1,666,468	1,553,801	1,800,351	1,659,968	1,742,587	1,609,876	1,672,432	1,469,852	1,570,596	1,675,332	19,720,054
29 Medicare Rx Rebates		425,586	450,076	446,361	444,176	488,233	486,094	483,531	506,589	502,612	498,870	509,601	513,109	5,754,839
30 Sub-total: Medicare Medical & Rx Expenses		5,085,807	5,303,974	5,774,350	4,822,766	5,882,747	5,089,997	5,574,047	6,164,577	5,431,191	4,649,684	4,537,774	4,924,395	63,241,308
<i>Medicaid Expenses:</i>														
31 Fee-For-Service		3,978,866	4,033,291	3,781,168	3,707,601	4,515,069	3,853,421	4,027,195	3,960,657	3,913,756	3,545,193	3,700,248	3,678,685	46,695,150
32 Capitated Services		0	0	0	0	0	0	0	0	0	0	0	0	0
33 Net Reinsurance cost		0	0	0	0	0	0	0	0	0	0	0	0	0
34 IBNR Accrual - Medical		0	0	0	0	0	0	0	0	0	0	0	0	0
35 Minimum Payment Amount Program (MPAP)		0	0	0	0	0	0	0	0	0	0	0	0	0
36 Quality Incentive Payment Program (QIPP):		388,743	388,150	371,558	347,854	416,595	405,336	385,281	388,854	365,630	342,406	334,069	341,215	4,475,691
37 Other Medicaid Medical Expenses		234,922	225,140	223,376	275,726	169,272	215,689	222,126	219,594	219,097	303,463	210,804	216,455	2,735,664
38 Total Medicaid Medical Expenses		4,602,531	4,646,581	4,376,102	4,331,181	5,100,936	4,474,446	4,634,602	4,569,105	4,498,483	4,191,062	4,245,121	4,236,355	53,906,505
39 Medicaid Prescription Exp (excl PBM Admin)		5,079	5,018	5,312	5,234	6,507	5,677	5,724	5,008	7,115	4,923	3,500	3,737	62,830
40 Sub-total: Medicaid Medical & Rx Expenses		4,607,610	4,651,599	4,381,414	4,336,415	5,107,443	4,480,123	4,640,326	4,574,113	4,505,598	4,195,985	4,248,621	4,240,092	53,969,335
41 Total Medical & Prescription Expenses		9,693,416	9,955,572	10,155,764	9,159,181	10,990,190	9,570,119	10,214,373	10,738,689	9,936,789	8,845,669	8,786,394	9,164,486	117,210,643
42 Administrative Expenses		1,197,716	978,197	827,466	1,143,908	1,308,105	1,085,253	1,051,259	656,728	797,708	691,617	1,006,631	916,788	11,661,377
43 Total Expenses		10,891,132	10,933,769	10,983,230	10,303,089	12,298,295	10,655,373	11,265,632	11,395,417	10,734,498	9,537,286	9,793,026	10,081,274	128,872,021
44 Total Net Income Before Taxes		1,478,520	1,302,456	821,546	1,176,218	965,330	2,243,032	1,168,104	1,250,290	1,332,395	2,084,253	1,635,818	(196,135)	15,261,827
45 Net Income EXCL Medicare Rx		1,013,615	765,725	383,456	658,123	534,794	1,708,067	763,316	661,412	860,589	1,456,886	1,120,077	(624,999)	9,301,061

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County: **Dallas County**

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Submission Type: **Yr-End 334-Day**

Rptg Period End Date: **8/31/2018**

Part 1: **Summary Income Statement**

Key Ratios:	Incurred Months:	Managed Care contract revenues & costs												SFY YTD
		Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	
46 % total Medical Exp to Net Revenues	68.1%	71.8%	75.7%	70.1%	72.9%	65.1%	72.0%	76.2%	72.6%	67.7%	67.6%	80.9%	71.6%	
47 % total Prescription Exp to Net Revenues	10.2%	9.6%	10.4%	9.7%	9.9%	9.1%	10.2%	8.8%	9.8%	8.4%	9.3%	11.8%	9.7%	
48 % Total Medical & Rx to Net Rev. (MLR)	78.4%	81.4%	86.0%	79.8%	82.9%	74.2%	82.2%	84.9%	82.3%	76.1%	76.9%	92.7%	81.3%	
49 % Admin Exp to Net Revenues	9.7%	8.0%	7.0%	10.0%	9.9%	8.4%	8.5%	5.2%	6.6%	6.0%	8.8%	9.3%	8.1%	
50 % Total Net Income to Net Revenues	12.0%	10.6%	7.0%	10.2%	7.3%	17.4%	9.4%	9.9%	11.0%	17.9%	14.3%	-2.0%	10.6%	
51 % Adj. Admin to Adj. Net Revenues (excludes Taxes & Prescription pass-through)	11.1%	9.1%	8.0%	11.5%	11.2%	9.6%	9.6%	5.8%	7.5%	6.7%	10.1%	10.9%	9.2%	
52 % Net Income EXCL Medicare Rx	9.5%	7.3%	3.8%	6.7%	4.7%	15.3%	7.1%	6.0%	8.3%	14.6%	11.4%	-7.6%	7.5%	
Memo: QWP withholdings and recoupments														
53 Total Medicare Capitation Withheld	113,887	112,156	107,993	105,791	190,634	184,309	177,203	180,753	171,403	165,400	161,905	163,926	1,835,360	
54 Total Medicaid Capitation Withheld	93,703	92,979	89,642	86,152	146,197	142,659	137,255	139,132	132,762	127,458	125,630	76,044	1,389,612	
55 Medicare Payments against Withholding												0	0	
56 Medicaid Payments against Withholding												0	0	
57 Net Amount Not Received by MMP	207,590	205,135	197,635	191,943	336,830	326,968	314,458	319,884	304,166	292,858	287,534	239,970	3,224,972	
Additional memo items:														
58 total Net Revenues (from Line 21)	12,369,652	12,236,225	11,804,776	11,479,307	13,263,625	12,898,405	12,433,736	12,645,707	12,066,893	11,621,539	11,428,844	9,885,139	144,133,848	
59 Medicare portion (incls interest income)	7,340,810	7,239,284	6,989,949	6,856,340	8,015,210	7,774,998	7,503,940	7,649,488	7,299,037	7,054,719	6,925,362	7,002,013	87,651,149	
60 Medicaid portion (excls Prem tax; incls interest inc)	5,028,843	4,996,940	4,814,827	4,622,968	5,248,414	5,123,407	4,929,796	4,996,219	4,767,855	4,566,820	4,503,483	2,883,125	56,482,697	
61 add-check	(0)	1	0	(0)	0	0	0	0	0	(0)	(0)	0	1	
62 total Net Income (from Line 43)	1,478,520	1,302,456	821,546	1,176,218	965,330	2,243,032	1,168,104	1,250,290	1,332,395	2,084,253	1,635,818	(196,135)	15,261,827	
63 Medicare portion	1,673,136	1,458,062	811,070	1,478,296	1,496,834	2,157,354	1,418,091	1,161,615	1,477,267	2,065,983	1,898,001	1,630,462	18,726,170	
64 Medicaid portion	(194,616)	(155,607)	10,476	(302,077)	(531,504)	85,678	(249,986)	88,676	(144,872)	18,269	(262,182)	(1,826,598)	(3,464,344)	
65 add-check	(0)	1	0	(1)	0	0	(0)	(0)	0	(0)	(0)	0	(0)	

Note: Except where stated otherwise, reporting is on an incurred basis (that is, reported in the period corresponding to dates of service, rather than to date paid). With each new FSR submission, all prior quarters' data must be updated to reflect, in the column pertaining to the appropriate past month, the most recent revised IBNR estimates, the most recent Medicare capitation premium adjustments, and the most recent Medicare and Medicaid payment file data.

TERMS USED IN FINANCIAL STATISTICAL REPORTS (FSRs)

Total Member Months - Number of members enrolled in each month. YTD is the sum of the individual month's membership.

Revenues:

- **Premiums** – Capitation payments paid to MCOs (Managed Care Organization) by HHSC.
- **Delivery Supplemental Payments** – A one-time per pregnancy supplemental payment made by HHSC to STAR, CHIP MCOs.
- **Pharmacy Premiums** - Pharmacy capitation payments paid to MCOs by HHSC
- **Investment Income** – All interest and dividend income resulting from investment of funds received.
- **Other Revenue** – Any and all income generated from other sources.
- **Premium Taxes** – Premium taxes incurred by MCOs for premiums applicable to the reported period.
- **Maintenance Taxes** – Maintenance taxes incurred by MCOs for premiums applicable to the reported period.

Medical Expenses:

- **Fee for Service** – Non-capitated payments for services rendered to the members.
- **Capitated Services** – Includes PCPs and Hospitals capitation payments which are amounts paid to providers that do not pay claims to other providers from the capitation payments and also the capitation paid to subcontractors in which the capitation is the funding source for paying claims for healthcare services performed in each Texas service area.
- **Net Reinsurance Cost** – Total reinsurance premiums paid by the MCO net of reinsurance recoveries.
- **IBNR Accrual** – Incurred But Not Reported (IBNR) accrual medical expenses are an estimate of the expected healthcare expenses incurred, but not paid, based on claims lag schedules and completion factors, as well as any counts of services rendered but not billed, e.g., pre-authorized hospital days.

Administrative Expenses – includes those expenses that are directly or indirectly in support of the Texas Medicaid/CHIP operations of the MCO. Administrative expenses include Salaries, Wages and other benefits, Payroll taxes, Utilities and Maintenance, Auditing and other consulting expenses etc.

Performance Assessment – Amount of at-risk premium recouped by HHSC for failure to meet the performance expectation for which the MCO is at risk.

Quality Challenge Award – Amount awarded to the MCO for superior clinical quality, service delivery, access to care or member satisfaction.

Liquidated Damages - Amount assessed by HHSC as penalty for non-compliance with contract requirements.