

# **Sample Training for Networking**

**Objective:** To develop networking skills.

**Materials:** None

**Activity:** Small group activity. Personal assessment and roll play. Participants list personal information and vocational interests/experience. Instructor and participants practice sharing this information with potential employers. Once participants are comfortable sharing this information, participants should attend local job fairs. They should also visit businesses and talk with the hiring manager or Human Resource manager. During these visits participants should ask for employment; however, if employment is not available, they should ask if internships or volunteer opportunities are available.

## **Sample roll play:**

- Hello, my name is \_\_\_\_\_. I am interested in working. I have not had a job but believe I would be a good employee. I am (list strengths) friendly and I get along well with other people. I would like (list strengths) to learn new things. I have visited your (name business) and there is a job I would like to learn. I would like to learn to (list interests related to the specific job) stock shelves. Would you take a few /minutes and look at my resume? I would be happy to answer any questions you have. I do have references listed on my resume.
- Hello, my name is \_\_\_\_\_. I am interested in working for your (name the business) I am currently working for (name the business). I am looking for a job where I can use my experience and that is closer to my home. At my job, I work full time as a stocker. I am (list strengths) friendly and I get along well with other people. I would like (list strengths) to learn new things. I think your (name the business) would help me do that. I have visited your (name business) and there is a job I would like to learn. I would like to learn to (list interests related to the specific job) be a customer service staff. Would you take a few /minutes and look at my resume? I would be happy to answer any questions you have. I do have references listed on my resume.