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Hendrick Health

Quarterly Report for Quarter 2 of Fiscal Year 2022 Reporting Period: 12/1/2021 – 2/28/2022

Submission Date: May 31, 2022

Certificate of Public Advantage ("COPA")

Quarterly Performance Report for Quarter 2 of Fiscal Year 2022

This Quarterly Performance Report (the "Report") is submitted pursuant to the revised Terms and Conditions of Compliance (dated August 3, 2021) governing the Certificate of Public Advantage ("COPA") issued to Hendrick Medical Center d/b/a Hendrick Health on October 2, 2020 ("COPA Approval Date") with respect to the purchase of substantially all of the assets used in the operation of Abilene Regional Medical Center ("ARMC", subsequently to be known as "HMC-S") (collectively, the "Merger"). The underlying transaction closed on October 26, 2020 (the "Transaction Closing Date"). Information related to Hendrick Medical Center south are collectively referred to herein as "Hendrick Health" or "HH".

This Report reflects the performance of HMC and HMC-S (formerly ARMC) for the second quarter of fiscal year 2022 ("Quarter 2 FY2022" or "Second Quarter FY2022"), the period of December 1, 2021 to February 28, 2022. Where applicable, this Report includes information or refers to information provided in the Baseline Performance Report that was submitted to HHSC on January 15, 2021, and reflects the pre-Merger baseline period of FY2018 – FY2020 (the "Baseline Performance Report").

¹ Hendrick Health expects to submit its future quarterly reports within 90 days of the previous fiscal quarter end date.

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I. Abbreviation Key

Abbreviation	Full Name
ARMC	Abilene Regional Medical Center
CDM	Charge Description Master
CMS	Centers for Medicare & Medicaid Services
COPA	Certificate of Public Advantage
HH	Hendrick Health
HMC	Hendrick Medical Center
HMC-S	Hendrick Medical Center South (formerly ARMC)
HHSC	Texas Health and Human Services Commission

II. Quarterly Performance Report – Quarter 2 FY2022

A. Summary of Requirements

As required by Texas Health and Safety Code § 314A.103, Texas Admin. Code § 567.32, and the revised COPA Terms and Conditions of Compliance, Hendrick Health must submit quarterly and annual reports regarding the Merger.

This Report and the associated attachments are based directly on the requirements listed in the guidance documents published by HHSC: "Revised COPA Terms and Conditions - Hendrick Health - 2nd Revision 8.3.21.pdf."

B. Description of Process

Hendrick Health's senior management team, assisted by outside consultants and counsel, worked closely with relevant department heads to collect, analyze, and prepare for submission the information and data detailed in the HHSC guidance documents. Leaders of each department gathered the required information and validated the summaries and responses included in this Report to ensure accuracy and completeness to the fullest extent possible.

Hendrick Health Leadership

Name	Position
Brad D. Holland, FACHE	President and Chief Executive Officer
Mike Murphy	System Vice President & Chief Operating Officer
Jeremy Walker	System Vice President & Chief Financial Officer
Bradley Benham	System Vice President, Foundation
Susan Greenwood, BSN, RN, FACHE	System Vice President & Chief Nursing Officer
R. David Evans, Esq.	System Vice President & General Counsel
David Stephenson, FACHE	System Vice President, Hendrick Clinic & Hendrick Anesthesia Network
Susan Wade, FACHE	System Vice President, Infrastructure & Support
Kirk Canada	System Vice President, Business Development, HMC Abilene Chief Operating Officer
Brian Bessent	Chief Administrative Officer, Hendrick Medical Center South
Judy LaFrance, MSN, RN, NE-BC	Assistant Chief Nursing Officer, Hendrick Medical Center South
Chris Ford	System Assistant Vice President, Support Services
Courtney Head	System Assistant Vice President, Human Resources
Mark Huffington	System Assistant Vice President, Analytics
Tave Kelly	System Assistant Vice President, Revenue Cycle
Adam Wood	System Assistant Vice President, Supply Chain
Tim Riley	System Integration Consultant

III. Terms and Conditions for COPA-Approved Health System

A. Quality

- 1. Evidence demonstrating how health care quality has improved.
 - <u>CMS Star Ratings</u>: In July 2021, HMC earned an overall rating of four (4) stars, while legacy ARMC (now HMC-S) also earned four stars (see **Table 1a** below). As noted in the Quarter 3 and 4 FY2021 Performance Reports, CMS made significant changes to its CMS Star Rating methodology and reporting schedule between the 2020 and April 2021 ratings, including changes to weighting measures within a measure group; reducing the number of measure groups by combining Timeliness of Care, Effectiveness of Care, and Efficient Use of Medical Imaging into one measure group; changes to the methodology for calculating the scoring of the Patient Experience measure group; and introducing the use of peer grouping for the assignment of star ratings, which affected the star rating of approximately fifty percent (50%) of hospitals. Because various measures are now weighted differently, these changes in methodology make it difficult to compare the April and July 2021 star rating to historical ratings.

Updated ratings were not released by CMS during the reporting period covered by this Report. Once updated by CMS, this metric will be reflected in future quarterly reports.

Table 1a: Overall CMS Star Ratings²

				Post-Merger Period					
Location	FY2	018	FY2	019	FY2	020	FY2021		
	January	July	March	July	January	August	April	July	
НМС	4	4	3	3	5	5	4	4	
ARMC (HMC-S)	3	3	2	2	2	2	4	4	

Leapfrog Hospital Safety Grades: HMC earned a "B" overall in the most recent Leapfrog Hospital Safety Grade release (from Fall of 2021) (see Table 1b below), which is consistent with ratings from recent prior releases. Legacy ARMC received an overall designation of "Not Graded" as there was no data available for Leapfrog to use to complete a Safety Grade because ARMC/CHS chose not to report CMS data during the COVID waiver period in 2020. The timeframe used for data reporting on the survey was January through December 2020 (per survey instructions).

Updated Leapfrog Safety Grades were not released during the reporting period covered by this Report. The Spring 2022 Leapfrog updates (to be released in May 2022) will be reflected in the Quarter 3 FY2022 Performance Report.

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² Source: Care Compare: https://www.medicare.gov/care-compare/#search.

Table 1b: Leapfrog Safety Grades³

			Post-Merger Period						
Location	FY2	018	FY2	019	FY2	020	FY2021		
	Spring	Fall	Spring	Fall	Spring	Fall	Spring	Fall	
НМС	Α	Α	Α	Α	Α	В	В	В	
ARMC (HMC-S)	С	С	С	В	С	С	С	Not Graded ⁴	

- Patient Admissions & Medicare Cost Report Data: Inpatient admissions and outpatient volumes
 are provided below in Item 2 of this Report. Hendrick Health is in the process of awaiting final
 settlement of its 2019 Cost Report for HMC with a Notice of Program Reimbursement (NPR), and
 will provide the cost report once finalized, likely in 2022. Similarly, Hendrick Health will also provide
 2020 cost reports once Hendrick Health receives final settlement with a Notice of Program
 Reimbursement (NPR).
- <u>Patient Experience Ratings</u>: During Q2 FY2022, both HMC and HMC-S maintained a rating of three stars on the Hospital Consumer Assessment of Healthcare Providers and Systems (HCAHPS) survey of patient satisfaction (see Table 1c below).

Table 1c: Patient Experience Rating Results⁵

					Pre	Post-Merger Period												
Location		FY2	018		FY2019					FY2	020		FY2021				FY2022	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2
НМС	3	3	3	4	3	3	3	3	4	3	5	3	3	3	3	3	3	3
ARMC (HMC-S)	3	3	3	3	3	3	3	3	3	3	2	3	3	3	3	3	3	3

- 2. Inpatient and outpatient numbers before the merger and the current quarter.
 - <u>Inpatient Volumes</u>⁶: Overall, inpatient admissions for Hendrick Health decreased by 6.1% from Quarter 1 FY2022 to Quarter 2 FY2022, from 7,652 to 7,188. As mentioned in previous reports, HMC and legacy ARMC (HMC-S) experienced significant declines in patient volumes in 2020, largely as a result of the COVID-19 pandemic, followed by gradual increases toward historical rates. **Table 2a** shows quarterly inpatient admissions for HMC and HMC-S. Volume numbers are shown on a combined basis for Hendrick Health post-Merger (Quarter 2 FY2021 and beyond) as both hospitals will be reported under a single National Provider Identifier ("NPI").

³ Source: Leapfrog Research Group: https://ratings.leapfroggroup.org/.

⁴ Legacy ARMC received an overall designation of "Not Graded" as there was no data available for Leapfrog to use to complete a Safety Grade because ARMC/CHS chose not to report CMS data during the COVID waiver period in 2020. The timeframe used for data reporting on the survey was January through December 2020 (per survey instructions).

⁵ Source: HCAHPS Patient Experience Survey: <u>HCAHPS Survey Results.</u>

⁶ Prior to the Transaction Closing Date, ARMC operated on a calendar fiscal year of January 1 – December 31. Post-Merger, ARMC's fiscal year was adjusted to reflect Hendrick Health's fiscal year of September 1 – August 31. As such, ARMC's historical volume information has been adjusted to reflect a fiscal year of September 1 – August 31 for the purposes of this Report.

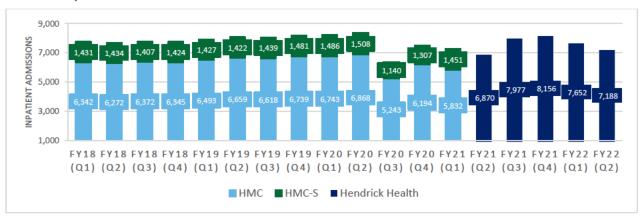


Table 2a: Inpatient Admissions

Outpatient Volumes⁷: Overall, outpatient registrations for Hendrick Health decreased 9.2% from Quarter 1 FY2022 to Quarter 2 FY2022, from 78,234 to 71,336. In Q2 FY2022, the national nurse staffing shortage, surge of COVID-19 Omicron variant, normal holiday decrease, and weather put downward pressure on inpatient admissions and outpatient registrations. Table 2b below displays the quarterly outpatient volumes for HMC and HMC-S. Volume numbers are shown on a combined basis for Hendrick Health post-Merger (Quarter 2 FY2021 and beyond) as both hospitals will be reported under a single NPI.

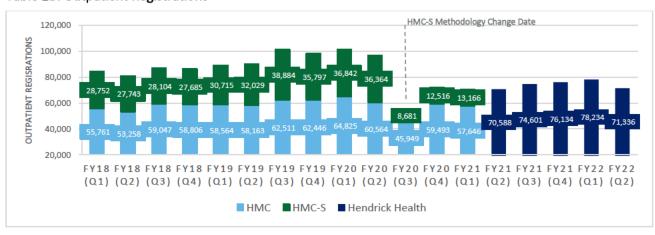


Table 2b: Outpatient Registrations⁸

registrations at HMC-S (legacy ARMC) to the HMC methodology, which excludes clinic and ED visits.

Prior to the Transaction Closing Date, ARMC operated on a calendar fiscal year of January 1 – December 31. Post-Merger, HMC S's (legacy ARMC) fiscal year will be adjusted to reflect Hendrick Health's fiscal year of September 1 – August 31. As such, HMC-S's historical volume information has been adjusted to reflect a fiscal year of September 1 – August 31 for the purposes of this Report.
The calculation of outpatient registrations at HMC-S was slightly revised from the Baseline Performance Report to be more consistent with the calculation of outpatient registrations at HMC starting in Quarter 3 FY2020 (see dotted line on Table 2b delineating the time the methodology was changed). Post-Merger, Hendrick Health aligned the calculation of outpatient

- 3. Patient readmission numbers before and after the merger.
 - Patient Readmission Numbers: As described in previous Performance Reports, the reported readmission rates during the Baseline Period included all unplanned readmissions⁹ within 30 days of a hospital stay or inpatient procedure and are not adjusted to reflect underlying differences in acuity or comorbidities. CMS typically reports readmission data on an annual basis, in July or August. The most recently released readmission numbers were reported in **Table 3** under year 2021. Updates to the readmission rates will be reflected accordingly in future quarterly reports. As a result of the Merger in October 2020, legacy ARMC's (now HMC-S) CMS Certification Number (CCN) was retired, therefore, no data would be in CMS's database to report for legacy ARMC. Going forward, all data on CMS's website for Hendrick Medical Center (1900 Pine Street) will be combined performance for both HMC and HMC-S.

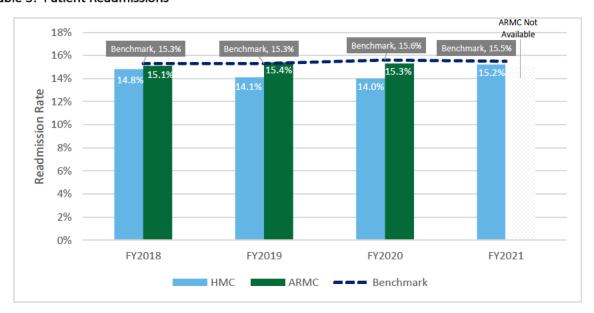


Table 3: Patient Readmissions 10, 11

⁹ Per CMS, the overall rate of unplanned readmission after discharge from the hospital (also called "hospital-wide readmission") focuses on whether patients who were discharged from a hospital stay were hospitalized again within 30 days. All medical, surgical and gynecological, neurological, cardiovascular, and cardiorespiratory hospital patients are included in this measure. Patients may have returned to the same hospital or to a different hospital. They may have been readmitted for a condition that is related to their recent hospital stay, or for an entirely different reason.

 $^{^{10}}$ Source: Care Compare "Unplanned Hospital Visit" benchmark (<u>Medicare.gov</u>). The following represents the reporting periods by fiscal year: 7/1/2016 to 6/30/2017 for FY2018, 7/1/2017 to 6/30/2018 for FY2019, 7/1/2018 to 6/30/2019 for FY2020, and a partial year 7/1/2019 to 12/1/2019 for FY2021.

¹¹ As a result of the Merger in October 2020, legacy ARMC's (now HMC-S) CMS Certification Number (CCN) was retired, therefore, no data would be in CMS's database to report for legacy ARMC. Going forward, all data on CMS's website for Hendrick Medical Center (1900 Pine Street) will be combined performance for both HMC and HMC-S.

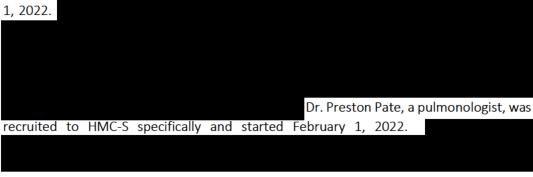
- 4. Any association between increased patient volumes and better patient outcomes.
 - Protocols and treatments. Continuing with reporting from Quarter 1 FY2022, Hendrick Health strives towards keeping patients in their local community with evidence-based, high-quality care. During Quarter 2 FY2022, Hendrick Health continued to face capacity limits and regional transfer challenges at both campuses. Capacity was relieved at both campuses, however, by transferring patients from one campus to the other campus, as needed. In fact, these transfers (both ways) actually increased during this quarter, which further exemplifies the ability Hendrick Health now has of meeting the needs of the community. Having two campuses under one operation has met the community's needs for access to high-quality healthcare and decreased the need to transfer patients out of the region. If there is an issue at one campus (e.g., equipment being repaired), there are resources available at the other campus. Uniform oversight of both campuses has led to efficient staffing, directing patients to the correct care venue, and an overall benefit to patient care and services for the community. On the Hendrick Health daily huddle, which includes key leadership and staff from both HMC and HMC-S, capacity and staff issues are discussed, and often resolved as all relevant stakeholders are usually part of call. The same is true with other resources or concerns, such as equipment or technological problems. Overall, Hendrick Health is better together, due to the ability to share resources and work together to resolve barriers to high-quality protocols and treatments.
 - Combined Quality of Care committees. Hendrick Health believes its larger, post-Merger combined
 medical staff has led to better planning and improvement in system-wide mechanisms for quality
 of care. In Quarter 2 FY2022, Hendrick Health continued to utilize its combined medical staff,
 nursing workforce, and ancillary staff to establish and execute various integrated committees, a
 few of which are described below, to improve the quality of care for the community and to strive
 toward integrated processes and procedures.
 - The COVID Medicine Committee, comprised of staff from both HMC and HMC-S, have met intermittently during the pandemic to discuss COVID-19 protocols and standardized care for our COVID-19 patients. Additionally, the Medical Staff committee members stay current on research and treatment options for the variants of COVID-19. During Q2 FY2022, the committee met periodically to update protocols, address changes in COVID-19 treatment, and to continually address COVID-19 volume issues and healthcare concerns of the community.
 - o The Evidence-Based Medicine Committee continued its review of current order sets and protocols for the combined campuses, such as therapeutic apheresis, hemodialysis, moderate sedation, and transfusions.
 - O The Patient Safety Committee continued to meet monthly to discuss and examine current safety initiatives, sentinel event alerts, patient falls, and concerns regarding restraints, suicide risk, and emergency detention orders. Patient safety review included analysis of root cause data, staff comfort level with stopping a process that appears unsafe, and reporting of safety concerns to the safety officer for discussion on the daily huddle. Additionally, quarterly reports were reviewed and actions taken when needed.

- o The consolidated members of the Performance Improvement Committee and the Physician Review Committee continued reviewing and addressing various system-wide quality of care concerns related to procedural and provider issues and initiatives. With combined medical staff membership, perspectives on processes and standards of care allow for insightful discussions with increased involvement in decision-making for the organization.
- o In Quarter 2 FY2022, the Inpatient Diabetes Educators continued to offer education for new-onset diabetics at both campuses. The cases at HMC-S have continued to grow as staff have recognized the benefit of the program and the load it takes off the nursing staff. Hendrick Health continued to promote this program at HMC-S, along with other programs that have expanded to include both campuses.
- o The Quality Council includes leaders from across the system and focuses on quality of care concerns, performance improvement projects, and data from regulatory-required and high-impact monitoring. In Quarter 2 FY2022, the committee's process of receiving and sharing data from departments and programs from both campuses has continued, and templates have been provided for continuity and clarity of reported data. The focus of this committee includes a close watch on the executive quality goals, which include: Cross-Matched to Transfused ratio, Readmission rates, Hospital-Acquired Infections, and the two patient safety initiatives mentioned above. The Readmission Committee, which includes personnel from both HMC and HMC-S and reports to the Quality Council, found barriers to a polished discharge process and began an overhaul of this procedure, utilizing ideas and best practices from each facility. This group believes that utilizing best practices from each campus will improve system-wide issues, which will also work to improve readmission rates.
- 5. Explanation of how patient services were optimized since the merger and how service optimization impacted patient care.

[This items contains proprietary, competitively sensitive information redacted from the public version.]

- After the Transaction closed in October 2020, Hendrick Health immediately began the process of
 evaluating opportunities across the combined system with the goal of optimizing patient services
 and enhancing the overall patient experience. During the Second Quarter FY2022, Hendrick Health
 implemented the following initiatives:
 - Continued improvement of patient care through upgrading technology and replacing older equipment. For example, in Quarter 2 of FY 2022, Hendrick continued implementation of upgrades to its Alaris smart pumps at HMC-S, and continued development of its Hospital IQ throughput dashboard.
 - During Quarter 2 FY2022, Hendrick continued to face capacity and staffing limitations, particularly in the emergency room and intensive care unit (ICU) at both HMC and HMC-S, and relieved capacity by transferring patients to the other campus for care. The

- community had increased access to care when they may otherwise have been waiting at one of the campuses, or worse, having to travel to another city for care.
- The centralized patient transfer process, which has streamlined patient transfers and increased access to care, continues to allow for smoother in-bound transfers from surrounding cities such as Brownwood, Eastland, Anson, Rotan, Comanche, and Winters. In addition, the centralized patient transfer process allowed for quicker and smoother transitions between HMC and HMC-S as needed to help alleviate capacity constraints (mentioned above). A single EMR across the system has also helped facilitate these transitions more efficiently. Providers can easily access the patient's record in its entirety so that safe, quality care can be provided without delay.
- Continued recruitment for critical staff is underway (permanent and temporarily) to provide the needed care for our community. HMC-S received many state personnel during the initial peak/surge of COVID and is tapped into all available resources during the most recent COVID-19 surge. As noted in the Q1 FY2022 Performance Report, Hendrick Health recruited Dr. Benton Brown, a new general surgeon for HMC-S. Dr. Brown started February



o Hendrick Health continued development of its Hospital IQ throughput dashboard and enduser training for HMC-S. This service/tool is in place at HMC and extends to HMC-S. It provides a real-time display of unit-by-unit, as well as facility specific discharges, admissions, ED holds, and provides a one-stop look at facility capacity, demands, and bottlenecks for improved flow and patient management.

O

During Quarter 2 FY2022, to work towards continued optimization of care, Hendrick Health also: continued upgrades of Alaris smart pumps at HMC-S; began the process of crash cart standardization as new crash carts were ordered and installed at HMC-S (completed January 2022); and placed two clinical pharmacists in the HMC-S emergency department (January 2022).

 Hendrick Health continued discussions with Global Medical Response d/b/a MetroCare, the ground and air transportation company in Taylor County, Texas, regarding ongoing process improvements.

- O Due to COVID-19 surges, the Abilene joint Emergency Operations Center was stood up and combined resources for staffing, bed capacity, and regional transfer needs. This, on top of continued development of a new, centralized patient transfer process, has streamlined patient transfers and increased access to care. These efforts ensure quicker and smoother transfers between HMC and HMC-S to alleviate capacity restraints, in general, and in response to COVID-19.
- o Joint market perception of care and joint patient safety meetings continued. These meetings involve efforts between HMC and HMC-S to identify best processes, root cause analyses, and potential patient safety issues. Calls are conducted twice daily between HMC and HMC-S to prevent holds in the emergency departments and to address staff sharing to improve capacity across the system.
- New patient experience warm welcome rounding program that includes standardized questions related to better understanding the patient's experience at each campus location with a view toward standardizing certain aspects of each patient's experience between HMC and HMC-S.
- O Clinical integration and physician integration team meetings began to ensure all areas of the Abilene market (HMC and HMC-S) are continuously reviewed for best practices, coordinated efforts, and streamlined processes, policies, procedures, etc. These meetings occur on at least a quarterly basis.
- o The Risk/Safety "on call team" continued efforts to field calls 24/7 regarding patient safety and risk management issues with a view toward standardizing the organizational approach to safety matters between HMC and HMC-S.



6. A summary of quality improvement measures for each hospital to address performance in meeting quality performance standards.

[This Item contains proprietary, competitively sensitive information redacted from the public version.]

- In Quarter 2 FY2022, Hendrick Health continued pursuing the executive quality goals recommended by the system-wide Quality Council: Cross-Matched to Transfused ratio; Readmission rates; Hospital-Acquired Infections; and Culture of Safety Survey metrics. As noted above, a committee was formed to work on matters related to readmission rates.
 - o Reduce Cross-Matched to Transfused Blood ratio: 1:1.4

- o Inpatient 30-Day Readmission Reduction 12 : O/E < 1.0 in 5 of 6 conditions.
- o Culture of Safety Survey
 - Q1 "How comfortable would you feel stopping a process when you feel something is not being done correctly that might harm a patient?" to 4.7
 - Q2 "Do you know how to report a safety concern to be addressed at the Huddle by going through the Patient Safety link on the Hendrick Hub?" to 80%
- o HAC Reduction Domain 2 HAI SIRs: Achieve ≤ 1.00 in each of four (4) of the five (5) underlying measures, which are:
 - Central Line Associated Bloodstream Infection (CLABSI): 1.00 or less.
 - Catheter-Associated Urinary Tract Infection (CAUTI): 1.00 or less.
 - Surgical Site Infection (SSI): 1.00 or less.
 - Methicillin-Resistant Staphylococcus aureus Bacteremia (MRSA): 1.00 or less.
 - Clostridium Difficile Infection (CDI): 1.00 or less.
- Patient's Likelihood of Recommending the Hospital: Above 64% ranking 9 or 10 out of 10
- In establishing and working toward the goals in these key areas, Hendrick Health continues to work collaboratively across HMC and HMC-S to drive quality improvement performance for the system. Hendrick Health tracks these quality measures internally to develop strategies and understand current performance. This is a proactive approach to understand and potentially impact the data that will be publicly reported later.
- Quality measures for CMS Star Rating, Leapfrog Safety Grades, Patient Experience, and Readmissions are summarized below in **Table 6**.

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¹² Definition: Inpatient all cause 30-day readmission (Lower is better).

Table 6: Hendrick Health Summary of Quality Measure Performance

	D					Pr	e-N	/ler	ger					Post-Merger							
Quality Metrics	Page Ref.	Г	F\/-			51/2040		_	FV2020			FY:	FY2022								
	Rei.		FY2018		FY2019			FY2020		Q1	Q2	Q3	Q4	Q1	Q2						
CMS Star Rating, HMC	Pg. 8		4		4		3		3	į	5		5	(rating	plicable g to be d in Q3)	4	4	Not available (CMS has not communicated when new ratings will be released)			
CMS Star Rating, HMC-S	Pg. 8		3		3		2	:	2	:	2		2	(rating	plicable g to be d in Q3)	4	4	Not available (CMS has not communicated when new ratings will be released)			
Leapfrog Safety Grades, HMC	Pg. 9	,	A		A		A	,	A	,	Ą		В	(rating	plicable g to be d in Q3)	В	В	Not available (rating to be released in Q3)			
Leapfrog Safety Grades, HMC-S	ades, Pg. 9 C C C B C C (rat		(rating	Not Applicable (rating to be released in Q3)		Not Graded	Not Graded ¹³ Not available (rating to be released in Q3)														
Pt. Experience Rating, HMC	Pg. 9	3	3	3	4	3	3	3	3	4	3	5	3	3	3	3	3	3 3			
Pt. Experience Rating, HMC-S	Pg. 9	3	3	3	3	3	3	3	3	3	3	2	3	3	3	3	3				

Inpatient Volumes, HMC	Pg. 10	25k	27k	25k	6k	7k	8k	8k	Ol.	7k
Inpatient Volumes, HMC-S	Pg. 10				1 k	/K	8K	8K	8k	/K
Outpatient Volumes, HMC	Pg. 10	227k	242k	231k	59k	711.	751	7.01	78k	71k
Outpatient Volumes, HMC-S ¹⁴	Pg. 10				13k	71k	75k	76k	/8K	/1K
Patient Readmissions, HMC	Pg. 11	14.8%	14.1%	14.0%		15	.2%			update in just 2022
Patient Readmissions, HMC-S	Pg. 11	15.1%	15.4%	15.3%		Not Av	ailable ¹⁵	Projected update in July/August 2022		

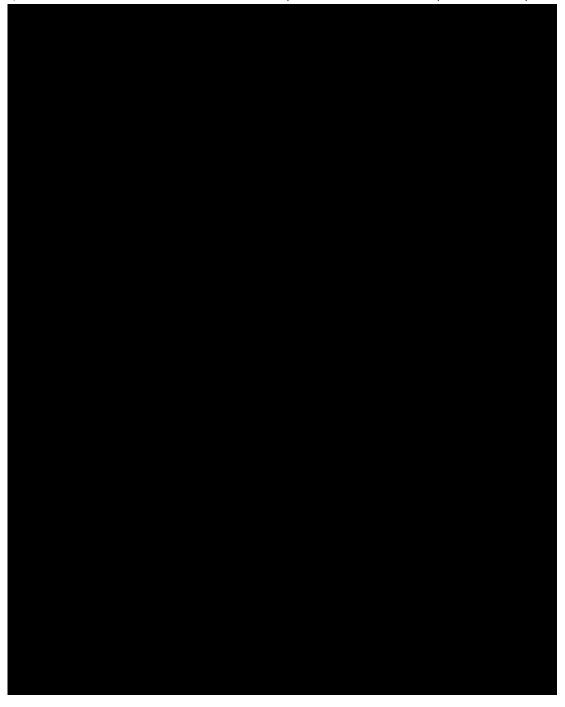
¹³ HMC-S will resume reporting Leapfrog data in 2022. When a new Safety Grade is released for HMC-S, it will be reflected in a future quarterly report.

¹⁵ As a result of the Merger in October 2020, legacy ARMC's (now HMC-S) CMS Certification Number (CCN) was retired, therefore, no data would be in CMS's database to report for legacy ARMC. Going forward, all data on CMS's website for Hendrick Medical Center (1900 Pine Street) will be combined performance for both HMC and HMC-S.

B. Efficiencies

- 7. A description of steps taken to reduce costs and improve efficiency.

 [This Item contains proprietary, competitively sensitive information redacted from the public version.]
 - <u>Steps Taken to Reduce Costs</u>: Hendrick Health continues to adhere to the structured process, as outlined in previous Performance Reports, to reduce costs and improve efficiency. In Quarter 2 FY2022, Hendrick Health undertook the additional steps to reduce costs and improve efficiency:



- 8. Data regarding emergency department closures since the merger.
 - <u>Current Emergency Department Locations</u>: During Quarter 2 FY2022, there were no changes in the
 number of Emergency Departments that Hendrick Health operated. As such, Hendrick Health still
 operates two Emergency Departments at HMC and one Emergency Department at HMC-S, as
 reported in the Baseline Performance Report. Each location is listed in **Table 8a** and **Table 8b**below.

Table 8a: HMC Emergency Departments

Emergency Department Location	Address	Status
Waters Emergency Care Center (HMC)	1900 Pine Street, Abilene, TX 79601	Open
Hendrick Emergency Care Center Plaza	5302 Buffalo Gap Road, Abilene, TX 79606	Open

Table 8b: HMC-S Emergency Department

Emergency Department Location	Address	Status
Hendrick Emergency Care Center South (HMC-S)	6250 US-83, Abilene, TX 79606	Open

- <u>Emergency Department Closures</u>: Hendrick Health has no plans to close any Emergency Departments as of the date of this Report.
- 9. A description of how the hospitals have expanded telehealth and an explanation of how the expansion has improved access to healthcare for the rural community by: (1) Providing data demonstrating the expansion of telehealth and technology; and (2) Explaining how the expansion of telehealth and technology improved the hospitals' ability to treat a larger patient population.

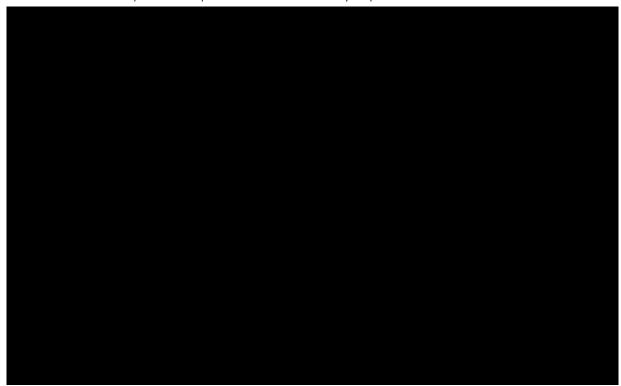
[This item contains proprietary, competitively sensitive information redacted from the public version.]

- <u>Telehealth</u>: During Quarter 2 FY2022, Hendrick Health provided ambulatory telehealth services, including primary and other non-emergency care services, to 2,569 patients through its virtual care platforms. The number of ambulatory telehealth patients increased as compared to Quarter 1 FY2022 (as shown in Table 9). For comparison, the volume of in-person physician clinic visits was 55,789 in Quarter 2 FY2022, and the following represents historical data on in-person physician clinic visits:
 - o Q3 FY2020: 37,244
 - o Q4 FY2020: 50,905
 - o Q1 FY2021: 47,971
 - o Q2 FY2021: 66,398
 - o Q3 FY2021: 60,761
 - o Q4 FY2021: 57,581

Q1 FY2022: 58,691Q2 FY2022: 55,789

Telehealth capabilities remain available and are utilized by patients choosing that method of care.

 As discussed in the Quarter 3 FY2021 report, effective May 2021, Telehealth Maternal Fetal Medicine (MFM) services were added to provide remote MFM evaluation and treatment (including MFM ultrasound) in the hospital's Labor and Delivery department. This continued in Q2 FY2022.



• Hendrick Health will continue to address how the expansion of telehealth and technology improved the hospitals' ability to treat a larger patient population in future quarterly reports, as applicable, and depending upon new laws, rules and regulations promulgated as the public health emergency comes to a close. Volume numbers will be shown on a combined basis as both hospitals will be reported under a single NPI.

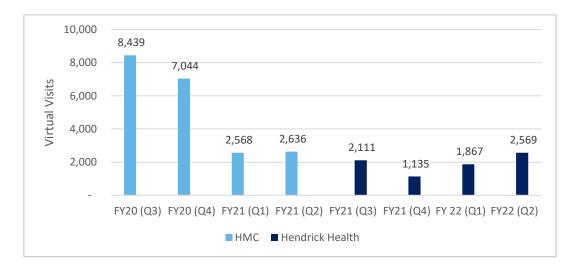


Table 9: Ambulatory Telehealth Visits – Number of Patients Treated via Telehealth¹⁶

- 10. Progress reports regarding the adoption of any new IT Platform.
 - <u>IT Platform</u>: As reported in prior Performance Reports, HMC and HMC-S completed the planned migration to Allscripts Acute EMR platform with a go-live date of June 1, 2021, providing the organization with a single hospital EMR system across both campuses. This migration has provided greater connected care between facilities.
- 11. A description of any reduction in workforce since the issuance of the COPA based on occupation, i.e. doctors, nurses, support staff, etc. Include the numbers and job titles of any position eliminated, the total number of employees before and after the reduction, and any impact the reduction has on patient service delivery.
 - Workforce: As of the Transaction Closing Date through the end of the Second Quarter FY2022, the only workforce reduction activity was related to the following:
 - o Closure of Hendrick Hearing Healthcare in June 2021 as previously reported.
 - As noted in previous quarterly reports, neither HMC nor HMC-S reduced its workforce as a result of the pandemic. Rather, both facilities have experienced increased demand for staff.
 - Additionally, Hendrick Health was named as one of the "Best Places to Work in Healthcare" for 2021 by Modern Healthcare, the third year in a row that Hendrick has been named to this list. The "Best Places to Work" awards program was created to recognize companies that continuously strive to improve their work environment and increase employee engagement, satisfaction, and retention through innovative changes in the workplace.

¹⁶ Hendrick Health does not have access to legacy ARMC historical (FY2020 – Quarter 1 FY2021) telehealth data.

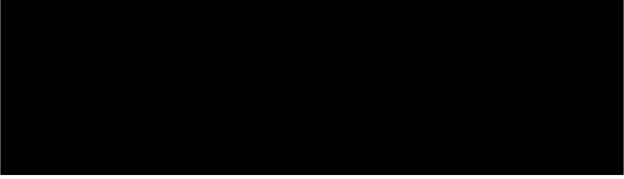
- As of February 28, 2022, Hendrick Health employed 4,494 employees, as compared to 4,356 employees as of November 30, 2021 (end of Quarter 1 FY2022) (see Table 11 below). Hendrick Health continued to hire additional local staff within the region, as needed to provide necessary services at HMC-S that had been provided previously by out-of-state or third-party contracted workers before the Merger. For example, in Quarter 2 FY2022, Hendrick Health hired 290 new employees in the Abilene market.
- To support staffing needs from the increased COVID-19 cases in Quarter 2 FY2022, Hendrick Health contracted 314 travel healthcare professionals.
- Please note from Quarter 3 FY2021 forward, employee counts for Hendrick Health (HMC and HMC-S) will be reported on a consolidated basis as both hospitals will be reported under a single NPI.

Table 11: Workforce as of Quarter 2 FY2022¹⁷

Location	Employees as of Transaction Closing Date ¹⁸	Employees as of Q1 FY2021	Employees as of Q2 FY2021	Employees as of Q3 FY2021	Employees as of Q4 FY2021	Employees as of Q1 FY2022	Employees as of Q2 FY2022
HMC	3,493	3,461	3,547	4 172	4.220	4.256	4.404
HMC-S	667	621	607	4,172	4,220	4,356	4,494
Total	4,160	4,082	4,154	4,172	4,220	4,356	4,494

12. Data and financial reports demonstrating savings from the reduction in duplication of resources.

[This Item contains proprietary, competitively sensitive information redacted from the public version.]



 Hendrick Health intends to continue thoughtfully evaluating opportunities through the post-Merger integration process and will provide updates and estimated cost savings in subsequent reports once more information becomes available.

¹⁷ Please note that employee headcount includes employed physicians and advanced practice clinicians.

¹⁸ Please note that employee count as of Transaction Closing Date was slightly inflated, as there were 30 CHS employees included in Hendrick Health's personnel tracking system that were not part of the Merger. As these employees remained with CHS, they were removed from the Hendrick Health personnel tracking system on October 27, 2020.

¹⁹ See chart for Element 15.

13. Data showing the coordination of services before and after the merger and evidence demonstrating how cost savings will be reinvested locally.

[This Item contains proprietary, competitively sensitive information redacted from the public version.]

- <u>Pre-Merger Coordination of Services</u>: Please refer to the Baseline Performance Report.
- <u>Post-Merger Coordination of Services</u>: By thoughtfully combining the resources of HMC and legacy ARMC, Hendrick Health intends to better coordinate services, increase efficiencies, and optimize patient care. As of the end of Quarter 2 FY2022, Hendrick Health continued to enhance the coordination of services through the following:
 - Coordination of Inpatient Capacity: During Quarter 2 FY2022, Hendrick Health faced capacity limits, particularly emergency room and intensive care unit (ICU) capacity, at both HMC and HMC-S, and relieved capacity by transferring patients to the other campus for care. The community had increased access to care when they may otherwise have been waiting at one of the campuses.
 - Combined Operations and Executive Staff Meetings: Weekly Joint Abilene Operations
 Meetings and Joint Abilene Executive Staff Meetings continued in an effort to
 streamline leadership reporting, communication, and responsibilities across both
 campuses.
 - O Unified Organizational Structure: Hendrick Health continued to integrate the organizational chart across HMC and HMC-S in order to provide increased integration of staffing, policy/procedures, and processes across both campuses. As previously reported:



- House Supervisor Integration across HMC and HMC-S: House Supervisor integration continued between both Abilene campuses to provide ability to float/flex staff and increase vital communication between two facilities and the centralized transfer center.
- Quality of Care Committees: In Quarter 2 FY2022, Hendrick Health continued to utilize its combined medical staff to establish and execute various committees. The committees are responsible for reviewing and improving quality of care procedures. The integration of these quality-of-care committees support quality of care initiatives across the system.
- Operating Room (OR)/Surgical Committee: As previously reported OR/Surgical Committee was created at HMC-S and established a process for evaluating metrics and efficiencies related to surgical services. This committee rolls up to the Medical Advisory Committee at HMC-S, which rolls up to the Medical Executive Committee for the Abilene market, increasing communication and streamlining processes across both campuses under the same medical model. Recurring meetings are held by the OR/Surgical Committee.
- O Clinical labor float pool: Hendrick Health has continued to develop a pool of shared clinical employees across HMC and HMC-S, i.e., a float pool, to address the staffing needs of each campus. The float pool will ensure the resources are available across both campuses. Other individual departments also evaluate when their staff can float between HMC and HMC-S. In addition, as noted above, calls are conducted twice daily between HMC and HMC-S to prevent holds in the emergency departments and to address staff sharing to improve capacity across the system.
- Centralized Transfer Center: Hendrick Health continued use of its centralized Transfer Center, developed post-Merger, to better coordinate patient transfer requests from surrounding hospitals. The centralized process allows Hendrick Health to better coordinate services and access across its campuses as well as increase patient transfers into the system. Below is the count of transfers from the region for Quarter 2 FY2022:
 - December 2021: Accepted transfers
 - January 2022: Accepted transfers
 - February 2022: Accepted transfers
- Coordination of additional clinical staffing at HMC-S: Through the affiliation with Hendrick Health, HMC-S now has access to increased Texas STAR²⁰ nurses, and other traveling providers which equipped both HMC and HMC-S to better handle the surge of COVID-19 patients throughout the system. During the Second Quarter FY2022, Hendrick Health contracted with 314 travel healthcare professionals. HMC and HMC-

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²⁰ STAR is a Texas Medicaid managed care program.

S engaged in significant coordination to ensure traveling nurses and providers were evenly staffed between both campuses. Hendrick Health anticipates additional opportunities to enhance clinical staffing at HMC-S in order to optimize patient services.

- Cost Savings Reinvestment Evidence: Hendrick Health plans to and has reinvested cost savings to various local initiatives, such as the Hendrick Service Center, pharmacy upgrades at HMC-S, reinvestment in permanent clinical staff (nurses and respiratory therapists), and other capital expenditures. In addition, in Q2 FY2022, Hendrick Health re-entered the federal 340B program. This allows eligible hospitals to stretch limited federal resources to reduce the price of outpatient pharmaceuticals for patients. It also provides for savings to be reinvested in the community, which includes care for uninsured patients, development of medication management/other community health programs, etc.
- 14. Data demonstrating reinvestment in the combined healthcare system.

 [This Item contains proprietary, competitively sensitive information redacted from the public version.]
 - <u>Reinvestment</u>: As discussed in this Report, the Merger allows for the better coordination of resources and decision-making, resulting in improved efficiency, elimination of waste, and the achievement of cost savings. Hendrick Health is committed to reinvesting these savings in its operations and community, with the goal of improving the overall patient experience and patient care. The following are examples of how Hendrick Health reinvested in the combined healthcare system during Quarter 2 FY2022:
 - O COVID-19 vaccine distribution: Combining and coordinating resources has allowed Hendrick Health to develop a more efficient COVID-19 vaccine distribution process that has directly resulted in an increased number of residents in the 24-county region who have been have been able to receive the vaccine. A centralized Hendrick Health team continued to implement a comprehensive vaccine roll-out plan, concentrating on expanding access to the local and wider rural community. Hendrick Health's nursing, pharmacy, and other medical staff set up and distributed vaccines in clinics across Abilene. In Quarter 2 FY2022, through the combined entity, Hendrick Health distributed 1,004 vaccine doses.
 - Planned opening of Hendrick Service Center: In Quarter 3 FY2021, Hendrick Health announced its plans to open a new shared service center in the former Sears building, located in the Mall of Abilene in Abilene, Texas. Hendrick Service Center was purchased to provide a centralized accessible hub for patient services. By relocating existing administrative and retail services currently housed in and around the campuses, Hendrick Health will be able to reallocate valuable space to expand clinical

services for patients. During Quarter 4 FY2021, Hendrick Health began the planning process for the development of the facility. Hendrick Health anticipates this project to be completed in Spring 2023. Capital spend during Quarter 2 FY2022 was \$828,408.

Pharmacy investments:

- In November 2021, Hendrick Health also began upgrades of Alaris smart pumps at HMC-S and expanded clinical pharmacy services to support the ICU. The total project cost for the Alaris smart pump upgrades is approximately \$225,000.
- Hendrick Health began the process of crash cart standardization. In December 2021, all new crash carts were ordered for HMC-S. The new crash carts were installed in January 2022.



- Capital expenditures: In Quarter 2 FY2022, Hendrick Health spent \$5.4 million in capital expenditures across both HMC and HMC-S.
- 15. Data and financial reports reflecting the savings in each area referenced above. [This Item contains proprietary, competitively sensitive information redacted from the public version.]
 - <u>Post-Merger Operating Efficiencies</u>: After the Merger closed, Hendrick Health developed a process
 to identify, track, and report data and financial reports reflecting efficiencies achieved postMerger. In Quarter 2 FY2022, Hendrick Health identified several potential opportunities or
 initiatives that are likely to generate efficiencies and reduce unnecessary costs, as summarized
 below.

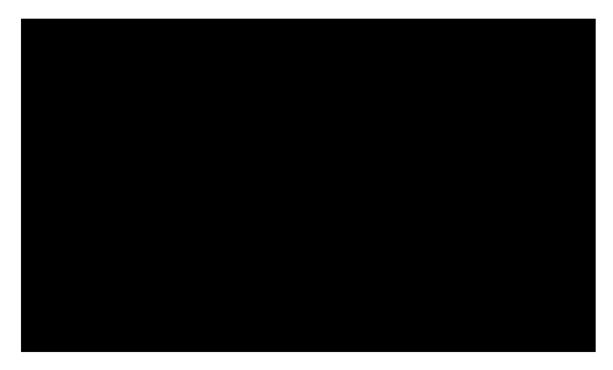


Table 15: Hendrick Health Purchased Services and Supply Contract Savings



Hendrick Health intends to continue thoughtfully evaluating ongoing opportunities through the post-Merger integration process and will provide updates and estimated cost savings in subsequent reports once more information becomes available.

16. Operating deficiencies that existed before the merger and how any operating efficiencies have been achieved since the merger.

[This Item contains proprietary, competitively sensitive information redacted from the public version.]



17. An explanation of how any operating efficiencies achieved have impacted healthcare service delivery, patient care, staff, the local community, and counties served.

[This Item contains proprietary, competitively sensitive information redacted from the public version.]

Hendrick Health has used current operating efficiencies, including clinical and SG&A efficiencies, to
positively impact healthcare service delivery, patient care, staff, the local community, and counties
served. For example, as reported herein:

- Combined Quality of Care committees. Hendrick Health believes its larger, post-Merger combined medical staff has led to better planning and improvement in system-wide mechanisms for quality of care. In Quarter 2 FY2022, Hendrick Health continued to utilize its combined medical staff, nursing workforce, and ancillary staff to establish and execute various integrated committees, a few of which are described below, to improve the quality of care for the community and to strive toward integrated processes and procedures.
 - The COVID Medicine Committee, comprised of staff from both HMC and HMC-S, have met intermittently during the pandemic to discuss COVID-19 protocols and standardized care for our COVID-19 patients. Additionally, the Medical Staff committee members stay current on research and treatment options for the variants of COVID-19. During Quarter 2, the committee met periodically to update protocols, address changes in COVID-19 treatment, and to continually address COVID-19 volume issues and healthcare concerns of the community.
 - The Evidence-Based Medicine Committee continued its review of current order sets and protocols for the combined campuses, such as Therapeutic Apheresis, Hemodialysis, Moderate Sedation, and Transfusions.
 - The Patient Safety Committee continued to meet monthly to discuss and examine current safety initiatives, Sentinel Event Alerts, patient falls, and concerns regarding restraints, suicide risk, and Emergency Detention Orders. Patient Safety review included analysis of root cause data, staff comfort level with stopping a process that appears unsafe, and reporting of safety concerns to the safety officer for discussion on the daily huddle. Additionally, quarterly reports were reviewed and actions taken when needed.
 - The consolidated members of the Performance Improvement Committee and the Physician Review Committee continued reviewing and addressing various system-wide quality of care concerns related to procedural and provider issues and initiatives. With combined medical staff membership, perspectives on processes and standards of care allow for insightful discussions with increased involvement in decision-making for the organization.
 - In Quarter 2 FY2022, the Inpatient Diabetes Educators continued to offer education for new-onset diabetics at both campuses. The cases at HMC-S have continued to grow as staff have recognized the benefit of the program and the load it takes off nursing staff. Hendrick Health continues to promote this program at HMC-S, along with other programs that have expanded to include both campuses.
 - The Quality Council includes leaders from across the system and focuses on quality of care concerns, performance improvement projects, and data from regulatory-required and high-impact monitoring. In Quarter 2 FY2022, the committee's process of receiving and sharing data from departments and programs from both campuses has continued, and templates have been provided for continuity and clarity of reported data. The focus of this committee

includes a close watch on the executive quality goals, which include: Cross-Matched to Transfused ratio, Readmission rates, Hospital-Acquired Infections, and the two patient safety initiatives mentioned above. The Readmission Committee, which includes personnel from both HMC and HMC-S and reports to the Quality Council, found barriers to a polished discharge process and began an overhaul of this procedure, utilizing ideas and best practices from each facility. This group believes that utilizing best practices from each campus will improve system-wide issues, which will also work to improve readmission rates.

- Optimization of patient services. After the Transaction closed in October 2020, Hendrick Health immediately began the process of evaluating opportunities across the combined system with the goal of optimizing patient services and enhancing the overall patient experience. During the Second Quarter FY2022, Hendrick Health implemented the following initiatives:
 - Continued improvement of patient care through upgrading technology and replacing older equipment. For example, in Quarter 2 of FY 2022, Hendrick continued implementation of upgrades to its Alaris smart pumps at HMC-S, and continued development of its Hospital IQ throughput dashboard.
 - During Quarter 2 FY2022, Hendrick continued to face capacity and staffing limitations, particularly emergency room and intensive care unit (ICU) capacity, at both HMC and HMC-S, and relieved capacity by transferring patients to the other campus for care. The community had increased access to care when they may otherwise have been waiting at one of the campuses, or worse, having to travel to another city for care.
 - The centralized patient transfer process, which has streamlined patient transfers and increased access to care, continues to allow for smoother in-bound transfers from surrounding cities such as Brownwood, Eastland, Anson, Rotan, Comanche, and Winters. In addition, the centralized patient transfer process allowed for quicker and smoother transitions between HMC and HMC-S as needed to help alleviate capacity constraints (mentioned above). A single EMR across the system has also helped facilitate these transitions more efficiently. Providers can easily access the patient's record in its entirety so that safe, quality care can be provided without delay.
 - Continued recruitment for critical staff underway (permanent and temporarily) to provide the needed care for our community. Working as a team with our other campuses, HMC-S received many State personnel during the initial peak/surge of COVID and is currently tapping into all available resources during this current COVID surge. As noted in the Q1 FY2022 Performance Report, Hendrick recruited Dr. Benton Brown, a new general surgeon for HMC-S. Dr. Brown started February 1, 2022.

Dr. Preston Pate, a pulmonologist, was recruited to HMC-S specifically and started February 1, 2022.

Hendrick Health continued development of its Hospital IQ throughput dashboard and end-user training for HMC-S. This service/tool is in place at HMC and extends to HMC-S. It provides a real-time display of unit-by-unit, as well as facility specific discharges, admissions, ED holds, and provides a one-stop look at facility capacity, demands and bottlenecks for improved flow and patient management.

During Quarter 2 FY2022, to work towards continued optimization of care, Hendrick Health also: continued upgrades of Alaris smart pumps at HMC-S; began the process of crash cart standardization as new crash carts were ordered and installed at HMC-S (completed January 2022); and placed two clinical pharmacists in the HMC-S emergency department (January 2022).

- Continued discussions with Global Medical Response d/b/a MetroCare, the ground and air transportation company in Taylor County, Texas, regarding ongoing process improvements.
- Due to COVID-19 surges, the Abilene joint Emergency Operations Center was stood up and combined resources for staffing, bed capacity, and regional transfer needs. This, on top of continued development of a new, centralized patient transfer process, has streamlined patient transfers and increased access to care. These efforts ensure quicker and smoother transfers between HMC and HMC-S to alleviate capacity restraints, in general, and in response to COVID-19.
- Joint market perception of care and joint patient safety meetings continued. These meetings involve efforts between HMC and HMC-S to identify best processes, root cause analyses, and potential patient safety issues. Calls are conducted twice daily between HMC and HMC-S to prevent holds in the emergency departments and to address staff sharing to improve capacity across the system.

- New patient experience warm welcome rounding program that includes standardized questions related to better understanding the patient's experience at each campus location with a view toward standardizing certain aspects of each patient's experience between HMC and HMC-S.
- Clinical integration and physician integration team meetings began to ensure all areas of the Abilene market (HMC and HMC-S) are continuously reviewed for best practices, coordinated efforts, and streamlined processes, policies, procedures, etc. These meetings occur on at least a quarterly basis.
- A new Risk/Safety "on call team" was mobilized to field calls 24/7 regarding patient safety and risk management issues.



Staffing/organizational impact.

- Combined Operations and Executive Staff Meetings: Weekly Joint Abilene Operations Meetings and Joint Abilene Executive Staff Meetings continued in an effort to streamline leadership reporting, communication, and responsibilities across both campuses.
- Unified Organizational Structure: Hendrick Health continued to integrate the organizational chart across HMC and HMC-S in order to provide increased integration of staffing, policy/procedures, and processes across both campuses.
- Clinical labor float pool: Hendrick Health has continued to develop a pool of shared clinical employees across HMC and HMC-S, i.e., a float pool, to address the staffing needs of each campus. The float pool will ensure the resources are available across both campuses. Other individual departments also evaluate when their staff can float between HMC and HMC-S. In addition, as noted above, calls are conducted twice daily between HMC and HMC-S to prevent holds in the emergency departments and to address staff sharing to improve capacity across the system.
- Coordination of additional clinical staffing at HMC-S: Through the affiliation with Hendrick Health, HMC-S now has access to increased Texas STAR nurses, and other traveling providers which equipped both HMC and HMC-S to better handle the surge of COVID-19 patients throughout the system. During the Second Quarter FY2022, Hendrick Health contracted with 314 travel healthcare professionals. HMC and HMC-S engaged in significant coordination to ensure traveling nurses and providers were evenly staffed between both campuses. Hendrick Health anticipates additional opportunities to enhance clinical staffing

at HMC-S in order to optimize patient services.

Other community impact.

- Hendrick Health continued its support to rural hospitals through affiliation agreements, including assistance with physician recruitment, continuing education opportunities, leadership training and mentoring, staff training opportunities, and program development assistance and advice.
- Combining resources has allowed Hendrick Health to develop a more efficient COVID-19 vaccine distribution process that has directly resulted in an increased number of residents in the 24-county region who have been have been able to receive the vaccine. A centralized Hendrick Health team continued to implement a comprehensive vaccine roll-out plan, concentrating on expanding access to doses the local and wider rural community. Hendrick Health's nursing, pharmacy, and other medical staff set up and distributed vaccines in clinics across Abilene. In Quarter 2 FY2022, through the combined entity, Hendrick Health distributed 1,004 vaccine doses.
- Hendrick Health continued to provide ambulatory telehealth services, including primary and other non-emergency care services, to patients in the surrounding area. Telehealth capabilities remain available and are utilized by patients choosing that method of care.
- 18. Data on the pricing, quality, and availability of ancillary health care services. [This Item contains proprietary, competitively sensitive information redacted from the public version.]
 - Ancillary Health Services Pricing and Availability: The gross charges²¹ for Hendrick Health's ancillary health services are set forth in the HMC Charge Description Master ("CDM"). Hendrick Health contracts with various commercial health plans, which generally reimburse ancillary health services based on a negotiated fee schedule or percentage discount of gross charges. However, less than of Hendrick Health's patients are insured by commercial payors. The majority of Hendrick Health's patients are insured by government payors which set the reimbursement rates for those patients without negotiations. Table 18a below identifies Quarter 2 FY2022 volumes and Table 18b CDM charges for select tests, treatments, or procedures for the following categories of ancillary health services: Laboratory, Imaging, Pharmacy, and Respiratory Therapy. Hendrick

²¹ Gross charges are charges prior to any contractual discount allowance for various payor classes.

- Health posts online its listing of charges for each service it provides in compliance with State and Federal price transparency laws.²²
- Please note that legacy ARMC (or HMC-S) data is not included in the table below for FY2020 or for
 the first two months of Quarter 1 FY2021 as legacy ARMC data was not available to Hendrick Health
 pre-Merger. Beginning in Quarter 2 FY2021 (the first full quarter post-Merger) and going forward,
 the ancillary health services data include both HMC and HMC-S combined.

Table 18a: HMC Ancillary Health Services - Volume

	Volume								
Ancillary Service	FY20 ²³	Q1 FY21 ²⁴	Q2 FY21	Q3 FY21	Q4 FY21	Q1 FY22	Q2 FY22		
Laboratory Services ²⁵									
Routine Venipuncture	277,465	71,721	82,199	83,165	93,264	92,967	85,510		
Blood Glucose Monitor	176,460	53,369	71,606	59,016	58,756	65,856	60,970		
CBC With Diff	144,129	37,576	43,715	46,185	49,135	48,728	44,414		
Comp. Metabolic Panel	106,789	29,060	35,295	37,175	39,146	38,355	34,850		
Basic Metabolic Panel	38,365	9,322	10,666	11,947	11,519	11,421	10,734		
Imaging Services									
SCR Mammography	11,064	3,138	3,649	3,695	4,151	4,266	3,750		
Breast Tomo Screening	10,503	3,026	3,608	3,674	4,112	4,231	3,701		
Vascular Ultrasound	2,958	869	881	916	1,174	1,559	1,196		
Renal Ultrasound	2,370	567	654	678	759	660	587		
Gallbladder Ultrasound	2,287	473	491	671	741	661	630		
Pharmacy									
Sodium Chloride 0.9%	507,539	127,525	134,331	125,793	126,249	130,970	123,366		
Insulin Injection (1 Unit)	448,408	145,870	210,552	148,083	162,183	175,331	175,763		
Iodine Contrast (LOCM)	401,327	159,108	216,805	192,696	109,747	109,611	88,544		
lodine Contrast (Visipaque)	280,579	69,301	70,546	99,250	108,902	103,271	95,100		
Insulin Injection (5 Units)	110,294	44,387	60,211	44,424	34,427	44,997	40,249		
Respiratory Therapy									
SVN-MDI Airway Treatment	74,606	27,075	46,666	26,859	31,038	42,741	37,646		
Arterial Puncture	6,653	1,939	2,621	1,859	2,997	3,851	3,222		
Full Body Chamber (30 min)	5,785	1,606	2,134	2,394	2,953	1,957	2,000		
Ventilation Assist ²⁶	4,552	1,621	3,304	1,619	1,796	2,701	2,097		
CPAP	4,254	1,582	2,808	1,870	2,058	2,584	2,334		

²² See https://www.hendrickhealth.org/patients-visitors/price-transparency/

²³ Excludes legacy ARMC (or HMC-S) as this data was not available to Hendrick Health pre-Merger.

²⁴ Volume amounts include three months of data for HMC and one month of data (November) for HMC-S as volume data from legacy ARMC was not available to Hendrick Health pre-Merger.

²⁵ Volumes for Lab and Imaging Services may appear lower than in the Baseline Performance Report because data related to Hendrick-owned locations in Brownwood were previously reported under HMC, but are now reported separately under Hendrick Medical Center Brownwood.

²⁶ Due to the COVID-19 pandemic, Ventilation Assist treatments increased by approximately 17% between FY2019 and FY2020.

Table 18b: HMC Ancillary Health Services – Charges

	Gross CDM Charges										
Ancillary Service	FY20	Q1 FY21	Q2 FY21	Q3 FY21	Q4 FY21	Q1 FY22	Q2 FY22				
Laboratory Services											
Routine Venipuncture		\$19.54	\$19.54	\$19.54	\$19.54	\$21.10	\$21.10				
Blood Glucose Monitor		\$32.70	\$32.70	\$32.70	\$32.70	\$35.32	\$35.32				
CBC With Diff		\$173.65	\$173.65	\$173.65	\$173.65	\$187.54	\$187.54				
Comp. Metabolic Panel		\$491.19	\$491.19	\$491.19	\$491.19	\$530.49	\$530.49				
Basic Metabolic Panel		\$360.70	\$360.70	\$360.70	\$360.70	\$389.56	\$389.56				
Imaging Services											
SCR Mammography		\$499.71	\$499.71	\$499.71	\$499.71	\$539.69	\$539.69				
Breast Tomo Screening		\$123.68	\$123.68	\$123.68	\$123.68	\$133.57	\$133.57				
Vascular Ultrasound		\$6,723.27	\$6,723.27	\$6,723.27	\$6,723.27	\$7,261.13	\$7,261.13				
Renal Ultrasound		\$1,149.48	\$1,149.48	\$1,149.48	\$1,149.48	\$1,241.44	\$1,241.44				
Gallbladder Ultrasound		\$1,159.20	\$1,159.20	\$1,159.20	\$1,159.20	\$1,251.94	\$1,251.94				
Pharmacy											
Sodium Chloride 0.9%		\$1.43	\$1.43	\$1.44	\$1.44	\$1.56	\$1.56				
Insulin Injection (1 Unit)		\$3.51	\$3.51	\$3.51	\$3.51	\$3.79	\$3.79				
Iodine Contrast (LOCM)		\$4.44	\$4.44	\$4.44	\$4.44	\$4.80	\$4.80				
Iodine Contrast		\$2.24	\$2.24	\$2.24	\$2.24	\$2.42	\$2.42				
(Visipaque)					•		<u>'</u>				
Insulin Injection (5 Units)		\$5.29	\$5.29	\$5.29	\$5.29	\$5.71	\$5.71				
Respiratory Therapy											
SVN-MDI Airway		\$699.43	\$699.43	\$699.43	\$699.43	\$755.38	\$755.38				
Treatment		Ç055.45	Ç033.43	Ç033.43	Ç033.43	\$755.56	\$755.56				
Arterial Puncture		423.53	\$423.53	\$423.53	\$423.53	\$457.41	\$457.41				
Full Body Chamber (30 min)		\$640.07	\$640.07	\$640.07	\$640.07	\$691.28	\$691.28				
Ventilation Assist		\$5,878.87	\$5,878.87	\$5,878.87	\$5,878.87	\$6,349.18	\$6,349.18				
CPAP		\$2,467.57	\$2,467.57	\$2,467.57	\$2,467.57	\$2,664.98	\$2,664.98				

• Ancillary Health Services Quality: Table 18c and Table 18d below show the CMS Care Compare and Leapfrog Safety Group quality measures specifically related to ancillary health services for HMC and legacy ARMC (now HMC-S), respectively. The Use of Medical Imaging measures have not been updated since the Quarter 4 FY2021 Performance Report. As noted in previous Performance Reports, performance for HMC-S is combined with HMC for these measures. The Medication Safety measure (Safe Medication Ordering) is refreshed by Leapfrog in the Spring and Fall, and as such, the 100 for HMC and the 45 for legacy ARMC reflect the most recently available scores. Hendrick Health will report updated information as it becomes available.

Table 18c: HMC Ancillary Health Services Quality Scores²⁷

		Baseline Period								Post-Merger Period						
Experience	FY2018			FY2019			FY2020				FY2021					
Use of Medical Imaging ²⁸	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
OP-8. MRI Lumbar Spine – Low Back Pain	44 8%	44.8%	44.8%	36.4%	36.4%	36.4%	36.4%	35.1%	35.1%	35.1%	35.1%	31.8%	31 8%	31.8%	31.8%	N/A ²⁹
OP-10. Abdomen CT — Use of Contrast Material	9 0%	9 0%	9.0%	6 8%	6.8%	6.8%	6 8%	7.8%	7 8%	7.8%	7.8%	6.9%	6.9%	6.9%	6.9%	4.5%
Medication Safety	Medication Safety															
Safe Medication N/A Ordering ³⁰		N/A		N/A		N/A		N/A		100		N/A		100		

Table 18d: Legacy ARMC (now HMC-S) Ancillary Health Services Quality Scores³¹

		Baseline Period								Post-Merger Period						
Experience	FY2018			FY2019			FY2020				FY2021					
Use of Medical Imaging ³²	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4 ³³
OP-8. MRI Lumbar Spine – Low Back Pain	46 0%	46.0%	46.0%	44 8%	44.8%	44.8%	44 8%	43.7%	43.7%	43.7%	43.7%	34.2%	34.2%	34.2%	34.2%	N/A
OP-10. Abdomen CT – Use of Contrast Material	7.5%	7.5%	7.5%	11.1%	11.1%	11.1%	11.1%	5.9%	5.9%	5.9%	5.9%	5.4%	5.4%	5.4%	5.4%	N/A
Medication Safety																
Safe Medication Ordering ³⁴	N	/A	N	/A	N	/A	N	/A	N	/A	4	15	N	/A	4	45

²⁷ Information reported by CMS Care Compare, and Leapfrog Safety Group agencies (Medicare.gov and Leapfrog Group).

²⁸ Please note that lower values are more favorable for measures OP-8 and OP-10 that are included within Table 18b. OP-8 measures the "[p]ercentage of outpatients with low-back pain who had an MRI without trying recommended treatments (like physical therapy) first." As CMS explains, "[h]ospitals that are rated well on [OP-8] will have lower percentages. If a percentage is high, it may mean that the facility is doing unnecessary MRIs for low-back pain." As for OP-10, it measures the "[p]ercentage of outpatient CT scans of the abdomen that were 'combination' (double) scans." CMS explains that "[h]ospitals that are rated well on [OP-10] will have lower percentages. If a percentage is high, it may mean that the facility is doing unnecessary double/combination scans."

²⁹ [OP-8] Measure not reported for FY2021 Q4 data set as CMS noted this measure as "Not Available".

³⁰ Please note that Leapfrog does not publicly provide past or historical Hospital Safety Grade reports on its website. As such, hospital scores on the underlying measures, such as "Safe Medication Ordering," are not available for FY2018, FY2019, or Spring of FY2020.

³¹ Information reported by CMS Care Compare, and Leapfrog Safety Group agencies (Medicare.gov and Leapfrog Group).

³² Please note that lower values are more favorable for measures OP-8 and OP-10 that are included within Table 17b. OP-8 measures the "[p]ercentage of outpatients with low-back pain who had an MRI without trying recommended treatments (like physical therapy) first." As CMS explains, "[h]ospitals that are rated well on [OP-8] will have lower percentages. If a percentage is high, it may mean that the facility is doing unnecessary MRIs for low-back pain." As for OP-10, it measures the "[p]ercentage of outpatient CT scans of the abdomen that were 'combination' (double) scans." CMS explains that "[h]ospitals that are rated well on [OP-10] will have lower percentages. If a percentage is high, it may mean that the facility is doing unnecessary double/combination scans."

³³ As a result of the Merger in October 2020, legacy ARMC's (now HMC-S) CMS Certification Number (CCN) was retired, therefore, no data would be in CMS's database to report for legacy ARMC. Going forward, all data on CMS's website for Hendrick Medical Center (1900 Pine Street) will be combined performance for both HMC and HMC-S.

³⁴ Please note that Leapfrog does not publicly provide past or historical Hospital Safety Grade reports on its website. As such, hospital scores on the underlying measures, such as "Safe Medication Ordering," are not available for FY2018, FY2019, or Spring of FY2020.

- 19. Data on the pricing, quality, and availability of hospital-based physician services. [This Item contains proprietary, competitively sensitive information redacted from the public version.]
 - Physician Services Pricing and Availability: The gross charges for HMC's hospital-based physician services are set forth in the HMC CDM. HMC contracts with various commercial health plans, which generally reimburse physician services based on a negotiated fee schedule or percentage discount of gross charges. However, less than of HMC's patients are insured by commercial payors. The majority of HMC patients are insured by government payors which set the reimbursement rates for those patients without negotiations. Table 19a below identifies Quarter 2 FY2022 volumes and Table 19b the CPT charges for select CPT codes for hospital-based emergency department physician services.
 - Please note that legacy ARMC (HMC-S) data is not included in the pre-Merger period (FY2020 through the first two months of Quarter 1 FY2021) in Tables 19a and 19b as pre-Merger data for legacy ARMC was not available to Hendrick Health. Beginning with the Second Quarter FY2021 (the first full quarter post-Merger) and going forward, the physician services data in Tables 19a and 19b includes both HMC and HMC-S combined.

Table 19a: HMC Physician Services - Volume

			Volume										
CPT	Description	FY20 ³⁵	Q1 FY21 ³⁶	Q2 FY21	Q3 FY21	Q4 FY21	Q1 FY22	Q2 FY22					
99281	ED Visit and Evaluation – Level 1	2,430	617	631	662	1,433	653	805					
99282	ED Visit and Evaluation – Level 2	7,614	2,018	1,531	1,613	2,705	1,956	1,331					
99283	ED Visit and Evaluation – Level 3	22,120	4,690	4,872	5,409	7,467	7,547	7,001					
99284	ED Visit and Evaluation – Level 4	17,905	5,077	6,081	5,727	7,190	7,026	7,817					
99285	ED Visit and Evaluation – Level 5	11,406	5,706	6,382	5,091	7,116	6,840	6,654					

³⁵ Excludes legacy ARMC (or HMC-S) as this data was not available to Hendrick Health pre-Merger.

³⁶ Volume amounts include three months of data for HMC and one month of data (November 2020) for HMC-S, as volume data from legacy ARMC was not available to Hendrick Health pre-Merger.

Table 19a: HMC Physician Services – Average CPT Charge

		Average CPT Charge									
CPT	Description	FY20 ³⁷	Q1 FY21	Q2 FY21	Q3 FY21	Q4 FY21	Q1 FY22	Q2 FY22			
99281	ED Visit and Evaluation – Level 1	\$428	\$480	\$480	\$480	\$480	\$519	\$519			
99282	ED Visit and Evaluation – Level 2	\$807	\$901	\$901	\$901	\$901	\$973	\$973			
99283	ED Visit and Evaluation – Level 3 ³⁸	\$1,185	\$1,327	\$1,327	\$1,329	\$1,329	\$1,438	\$1,438			
99284	ED Visit and Evaluation – Level 4	\$2,391	\$2,667	\$2,667	\$2,667	\$2,667	\$2,881	\$2,881			
99285	ED Visit and Evaluation – Level 5	\$5,210	\$5,836 ³⁹	\$5,836	\$5,836	\$5,836	\$6,303	\$6,303			

• <u>HMC Physician Services Quality</u>: The composite Merit-Based Incentive Program (MIPS) score serves as an indicator of the quality and cost of physician services. HMC received 94.4 as a composite MIPS score out of 100 possible points for FY2020 services. See below Table 19b for historical MIPS scores. In FY2020, due to IT systems issues resulting from the transition, Hendrick Health was not able to fully capture all available data thus reflecting the slight decline in score from FY2019. MIPS scores for FY2021 are expected to be released in August 2022 and will be reported on when available.

Table 19b: MIPS Score

	FY2018	FY2019	FY2020
Historical MIPS Score			
Hendrick Provider Network	100/100	97/100	94/100

The FY2020 MIPS score was based on four categories, each representing a specific weight of the final composite score: (i) Quality (55%); (ii) Promoting Interoperability (30%); (iii) Improvement Activities (15%); and (iv) Cost (0%).⁴⁰ When reporting on the composite score, CMS does not report MIPS scores broken down by category. Additionally, Hendrick Health does not have access to historical MIPS scores for legacy ARMC.

³⁷ See Footnote 35.

³⁸ CPT 99283 includes SANE (Sexual Assault Nurse Examiner) department charge which are set by the Texas Attorney General. The charge for ED Visit and Evaluation Level 3 is currently set at \$1,340 but due to volume fluctuations in the SANE charge mix, the resulting weighted average can fluctuate nominally from quarter to quarter.

³⁹ FY2021 Q1 figure updated to reflect corrected amount.

⁴⁰ Centers for Medicare Services, Quality Payment Program (https://qpp.cms.gov/mips/overview).

- 20. Data on the consolidation of clinic services, identifying the types of services per county.
 - <u>Consolidation of Services</u>: As of the end of Quarter 2 FY2022, Hendrick Health has not consolidated any services. Hendrick Health continues to evaluate opportunities for service line optimization or consolidation and will note any changes in subsequent reports. Services offered as of Quarter 1 FY2022 by Hendrick Health are outlined in **Attachment 1**.
- 21. Data indicating how the consolidation of these services improved patient outcomes.
 - Impact on patient outcomes: As of the end of Quarter 2 FY2022, Hendrick Health has not consolidated any clinic services. Hendrick Health continues to evaluate opportunities for service line optimization or consolidation and will note any changes in subsequent reports.

C. Accessibility

22. A list of the severe risks described in the application facing Taylor County and an explanation of how the merger led to the mitigation of these risks.

[This Item contains proprietary, competitively sensitive information redacted from the public version.]

- The COPA application described the severe risks facing Taylor County in the context of Hendrick Health's Community Health Needs Assessment ("CHNA") from 2019. The CHNA report involved a year-long study to identify the more prevalent, unmet health needs of residents within Taylor County. Typically, Hendrick Health utilizes a CHNA to identify prevalent, unmet health needs in order to allocate resources to the areas of greatest need. Accordingly, Hendrick Health's CHNA identified three predominant health needs in the community to be prioritized, as of 2019: (1) improving access to care (including mental health care, substance abuse support, primary care services, and affordable health care services); (2) establishing crisis services, such as crisis or emergency care programs, and early intervention programs for substance abuse; and (3) promoting awareness, prevention, and screening services for health care needs, as well as specifically for those recovering from substance abuse.
- The Merger has allowed Hendrick Health to continue focusing on impacting the predominant health needs in the community. In particular, during the Second Quarter FY2022, the following post-Merger initiatives show efforts in furtherance of mitigating the prioritized community health needs identified in the 2019 CHNA:
 - Increasing Access to Care: As noted in the Fourth Quarter FY2021 Performance Report, Hendrick Health implemented a Tele-Sitter program at HMC-S to provide safe, evidencebased staffing supplementation for identified patient populations in a world of extreme nursing and unlicensed staffing shortages. This program improves nurses' ability to effectively manage patient loads and provides lines of direct communication to assigned nursing personnel to escalate the need for physical bedside presence and/or intervention. In the Second Quarter FY2022, Hendrick continued with the Tele-Sitter program. Hendrick continued providing ambulatory telehealth services, including for primary and other nonemergency care services.

Additionally, a centralized

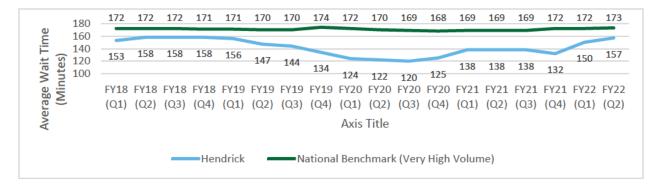
Hendrick Health team continued with its community-wide COVID-19 vaccine distribution strategy, administering over 1,004 doses. Hendrick Health also continued operation of its new Cardiology Outreach Clinic in Ballinger to increase access to care in the region. Hendrick continued various other efforts, as noted in previous Performance Reports.

o Coordination of Patient Care: Hendrick Health continued use of its new, centralized patient transfer process to streamline patient transfers, which allowed for inbound transfers during Quarter 2 FY2022 from surrounding cities.

- Promoting awareness, prevention, and education for health care needs: Hendrick Health previously expanded its Inpatient Diabetes education for new-onset diabetics to include HMC-S, to provide in-house comprehensive education from a navigator or pharmacist at the bedside prior to discharge. Since Quarter 4 FY2021, newly diagnosed diabetics at HMC-S receive one-on-one teaching by a Certified Diabetic Educator. This program is in full operation and Hendrick's Certified Diabetes Educators are seeing patients at both campuses. This includes consultation by physicians, nurses, case managers, and dietitians on newly diagnosed diabetics, or previously diagnosed diabetics who are education and life-change ready. Additionally, during Quarter 1 FY2022, Hendrick Health's BMI > 50 Committee reconvened to update processes aimed at targeting patients with high BMI and ensure the needs for this population are being met early in their inpatient stay. Processes at HMC have been updated, with the same updates to follow at HMC-S in the coming months. In addition to specialty beds as needed and consults for Physical Therapy, Nutrition, and Case Management/Social Work, the Health System Director of Patient Safety and the Director of Hendrick Health Club, have continued rolling out education to the primary care physicians with apps that can be used to encourage mobility and movement. This will be integrated across both campuses in the coming months.
- o As previously reported, Hendrick Health continued its expedited process for obtaining emergency detention orders from local Justice of the Peace in order to appropriately treat inpatients who, because of mental illness, are a substantial risk of serious harm to themselves or to others.
- o Hendrick Health completed the year-long study for the CHNA, and the resulting 2019 CHNA report, before the unprecedented COVID-19 pandemic and Merger. Hendrick Health recently started the new CHNA survey process and intends for it to be completed in 2022. This will include a public survey portion to assist in identifying what the community considers to be the top needs of residents in medical care, access to healthcare services, mental health, transportation, and other areas. Results of the 2022 CHNA and efforts to mitigate risks identified therein will be provided in future quarterly reports.
- 23. A description of each patient service that changed or has been discontinued since the merger and an explanation of the impact to patient care.
 - As previously reported, Hendrick Health closed Hendrick Hearing Healthcare due to lack of patient demand for these services.
 - Aside from the above, Hendrick Health did not discontinue any patient services.
 - Rather, as noted in prior Performance Reports, Hendrick Health has expanded patient services. For example:
 - o Addition of Hendrick Anesthesia Services to HMC-S;
 - o Expansion of dialysis services at Hendrick Health through the transition from a third-party provider to an in-house model;

- Expansion of Peripheral Artery Disease (PAD) Rehab to HMC-S;
- o Addition of Cardiology Outreach Clinic in Ballinger to increase access to care in the region;
- Expansion of Peripherally Inserted Central Catheter (PICC) Services at HMC-S;
- Expansion of Clinical Pharmacy Services at HMC-S through the addition of an onsite Clinical Pharmacist;
- Expansion of Tele-Sitter Program to HMC-S;
- o Expansion of inpatient diabetes education to HMC-S; and
- Continued use of a centralized Patient Transfer Center allowing for the acceptance of more patient transfers to Hendrick Health.
- 24. Data illustrating the impact to patient wait times, including emergency department wait times, before and after the merger.
 - Emergency Department Wait Times: Average Emergency department (ED) wait times for the Second Quarter FY2022 (as reported by CMS in January 2022) for HMC and HMC-S are provided below in Table 24a and Table 24b, respectively. For the purposes of this Report, average ED wait times is defined as the median time from arrival at the ED until time of discharge for outpatient ED patients. HMC was considered a "Very High" volume hospital in Quarter 2 FY2022 because its ED patient volume is estimated to be over 60,000 annually. During Quarter 2 FY2022, HMC's ED wait times remained below the national median time for "Very High" volume hospitals. As a result of the Merger in October 2020, legacy ARMC's (now HMC-S) CMS Certification Number (CCN) was retired, therefore, no data would be in CMS's database to report for legacy ARMC. Going forward, all data on CMS's website for Hendrick Medical Center (1900 Pine Street) will now be combined performance for both HMC and HMC-S.
 - Hendrick Health does not track any other patient wait times in the ordinary course of business.

Table 24a: HMC Average ED Wait Times



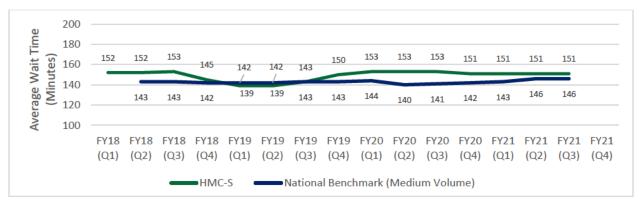


Table 24b: HMC-S Average ED Wait Times⁴¹

25. Data demonstrating any expansion in service delivery since the merger.

[This Item contains proprietary, competitively sensitive information redacted from the public version.]

 As of the end of the Second Quarter FY2022, Hendrick Health increased access to health care services for patients in its communities through the following initiatives to expand service delivery:



During Quarter 2 FY 2022, to work towards continued optimization of care, Hendrick Health also: continued upgrades of Alaris smart pumps at HMC-S; began the process of crash cart standardization as new crash carts were ordered and installed at HMC-S (completed January 2022); and placed two clinical pharmacists in the HMC-S emergency department (January 2022).

o Planned opening of Hendrick Service Center: In Quarter 3 FY2021, Hendrick Health announced its plans to open a new shared service center in the former Sears building, located in the Mall of Abilene in Abilene, Texas. Hendrick Service Center was purchased to provide a centralized accessible hub for patient services. By relocating existing administrative and retail services currently housed in and around the campuses, Hendrick Health will be able to reallocate valuable space to expand clinical services for patients. During Quarter 4 FY2021, Hendrick Health began the planning process for the development of the facility. Planning and construction work continued in Quarter 2 FY2022. Hendrick anticipates Hendrick Service Center will open in Spring 2023.

⁴¹ As a result of the Merger in October 2020, legacy ARMC's (now HMC-S) CMS Certification Number (CCN) was retired, therefore, no data would be in CMS's database to report for legacy ARMC. Going forward, all data on CMS's website for Hendrick Medical Center (1900 Pine Street) will be combined performance for both HMC and HMC-S.

- Patient transfers to Hendrick Health: Through the continued use of a centralized Patient
 Transfer Center, Hendrick Health now has the ability to accept more patient transfers to
 both HMC and HMC-S than was possible prior to the Merger.
- General surgeon and pulmonologist for HMC-S: As noted in the Q1 FY2022 Performance Report, Hendrick recruited Dr. Benton Brown, a new general surgeon for HMC-S. Dr. Brown started February 1, 2022.

Dr. Preston

Pate, a pulmonologist, was recruited to HMC-S specifically and started February 1, 2022.

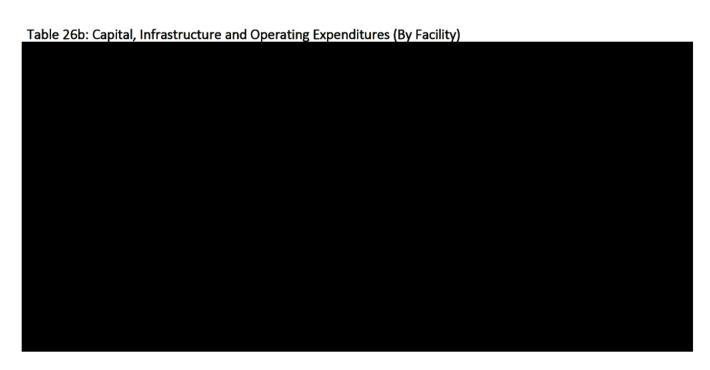
- o **Physician recruiting**: Hendrick Health has a goal to recruit 78 physicians within the next three years. As of this Report, Hendrick Health has filled 35 (29 for FY2022 and six for fiscal FY2023) of the 78 positions.
- 26. Data and financial reports regarding infrastructure investment, capital expenditures, and operating costs since the merger.

[This Item contains proprietary, competitively sensitive information redacted from the public version.]

• Infrastructure Investment and Capital Expenditures: As of the end of the Second Quarter FY2022, Hendrick Health invested approximately \$5.4 million in capital and infrastructure expenditures as a combined health system. Table 26a shows a combined summary of quarterly capital, infrastructure, and operating expenditures for prior reporting periods compared to the Second Quarter FY2022 for Hendrick Health. Table 26b shows the expenditures by facility. Table 26c shows a detailed breakout of capital expenditures for Second Quarter FY2022, by facility.

Table 26a: Capital, Infrastructure and Operating Expenditures (Hendrick Health)

	Q1 FY2021	Q2 FY2021	Q3 FY2021	Q4 FY2021	Q1 FY2022	Q2 FY2022
Hendrick Health						
Capital Expenditures	\$6,040,340	\$7,659,42442	\$10,295,638	\$7,100,841	\$6,752,296	\$5,415,146
Infrastructure Expenditures ⁴³	\$1,986,273	\$770,391	\$349,032	\$1,193,002	\$755,318	\$507,270
Operating Expenditures	\$123,982,72844	\$129,478,93045	\$138,592,951	\$153,563,078	\$153,482,593	\$153,422,084

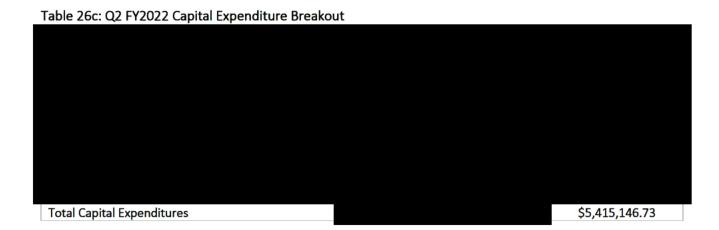


⁴² "Capital Expenditures" for Q2 FY2021 have been restated to exclude capital expenditures for Hendrick Medical Center Brownwood, which were included erroneously (\$2,056,825 had been included in the Q2 FY2021 report).

⁴³ "Infrastructure Expenditures" are included within "Capital Expenditures" line in Table 26a.

⁴⁴ Operating Expenditures for Q1 FY2021 have been restated in this Report, from \$129,341,404 to \$123,982,728, to exclude depreciation expense that was incorrectly included.

 $^{^{45}}$ Operating Expenditures for Q2 FY2021 have been restated in this Report, from \$136,377,520 to \$129,478,930, to exclude depreciation expense that was incorrectly included.



27. Evidence of any expansion of clinical services. [This Item contains proprietary, competitively sensitive information redacted from the public version.]

- Hendrick Health is in the process of thoughtfully evaluating clinical services across HMC and HMC-S for clinical optimization and/or expansion opportunities. As of the end of Quarter 2 FY2022, Hendrick has identified the following potential opportunities:
 - o Planned opening of Hendrick Service Center: In Quarter 3 FY2021, Hendrick Health announced its plans to open a new shared service center in the former Sears building, located in the Mall of Abilene in Abilene, Texas. Hendrick Service Center was purchased to provide a centralized accessible hub for patient services. By relocating existing administrative and retail services currently housed in and around the campuses, Hendrick Health will be able to reallocate valuable space to expand clinical services for patients. During Quarter 4 FY2021, Hendrick Health began the planning process for the development of the facility. Planning and construction work continued in Quarter 2 FY2022. Hendrick anticipates the Hendrick Service Center will open in Spring 2023.



During Quarter 2 FY2022, to work towards continued optimization of care, Hendrick Health also: continued upgrades of Alaris smart pumps at HMC-S; began the process of crash cart standardization as new crash carts were ordered and installed at HMC-S (completed January 2022); and placed two clinical pharmacists in the HMC-S emergency department (January 2022).

 General surgeon and pulmonologist for HMC-S: As noted in the Q1 FY2022 Performance Report, Hendrick recruited Dr. Benton Brown, a new general surgeon for HMC-S. Dr. Brown started February 1, 2022.

Dr. Preston

Pate, a pulmonologist, was recruited to HMC-S specifically and started February 1, 2022.

- 28. A copy of each hospital's charity care policy, identifying any changes to the policy in the previous quarter.
 - The policy included in the Q1 FY2022 Performance Report remains in place and unchanged.
- 29. The number of patients enrolled in each hospital's charity care program in the past quarter.
 - During the Second Quarter FY2022, Hendrick Health enrolled 3,013 patients in charity care and financial assistance programs (see Table 29). Post-Merger, Hendrick Health's Charity Care Policy now applies to HMC-S. Because charity applications and payments are retroactive, certain patients will be re-classified as charity patients upon and after this transition and will be recorded and reported on in future submissions.

Table 29: Count of Patients Enrolled in Charity Care

	FY2020	Q1 FY2021 ⁴⁶	Q2 FY2021 ⁴⁷	Q3 FY2021 ⁴⁸	Q4 FY2021	Q1 FY2022 ⁴⁹	Q2 FY2022
Charity Care Patients							
HMC	5,382	2,729	2 102	2 772	2 542	2.026	2.012
HMC-S (legacy ARMC)	38	842	3,103	3,773	3,542	3,026	3,013

- The Hendrick Health Charity Care Policy is more inclusive than the legacy ARMC policy due in part to the following reasons:
 - The Federal Poverty Level threshold of Hendrick Health's Charity Care Policy is higher (400%) than legacy ARMC's Charity Care Policy (300%).
 - o Hendrick Health patients become eligible at 20% of annual gross income ("AGI"), whereas legacy ARMC patients became eligible at 50% of AGI.
 - Legacy ARMC's Charity Care Policy only applied to uninsured patients, whereas Hendrick Health's Charity Care Policy applies to uninsured and certain insured patients.

⁴⁶ Q1 FY2021 charity care patients at HMC have been restated from 2,593 (per Q1 FY2021 Performance Report) to 2,729 due to retroactive reclassifications of charity patients.

⁴⁷ Q2 FY2021 charity care patients have been restated from 2,938 (per Q2 FY2021 Performance Report) to 3,103 due to retroactive reclassifications of charity patients.

⁴⁸ Q3 FY2021 charity care patients have been restated from 3,771 (per Q3 FY2021 Performance Report) to 3,773 due to retroactive reclassifications of charity patients.

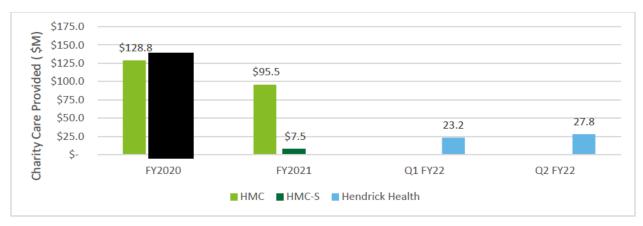
⁴⁹ Q1 FY2021 charity care patients have been restated from 3,208 (per Q1 FY2022 Performance Report) to 3,026 due to retroactive reclassifications of charity patients.

30. Data and financial reports for charity care services provided by each hospital in the previous quarter.

[This Item contains proprietary, competitively sensitive information redacted from the public version.]

- The combined financial investment in charity care of \$27.8 million for both HMC and HMC-S for Quarter 2 FY2022 is shown below in Table 30. Notably, most of the charity care assigned occurs after care has already been provided, which means charity is typically approved 90 to 120 days post-discharge. As previously reported, recent numbers remain lower than historical figures due to the impact of COVID-19, which placed restrictions on patients coming to the Hendrick Health campus and limited non-care patient interactions.
- As a result of the Merger, Hendrick is now maintaining charity care amounts as a combined total for HMC and HMC-S. Therefore, going forward, this data will reflect combined performance.





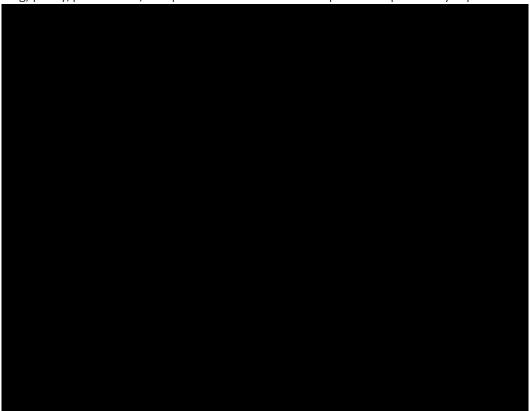
31. Data demonstrating clinical integration between facilities and providers and whether such integration led to cost savings or a reduction in medical errors.

[This Item contains proprietary, competitively sensitive information redacted from the public version.]

- As discussed in this Report, Hendrick Health is in the process of evaluating opportunities for clinical integration. As of the end of Quarter 2 FY2022, Hendrick Health has implemented the following initiatives that will increase clinical integration between the facilities and providers:
 - Coordination of Inpatient Capacity: During Quarter 2 FY2022, Hendrick faced capacity limits, particularly emergency room and intensive care unit (ICU) capacity, at both HMC and HMC-S, and relieved capacity by transferring patients to the other campus for care. The community had increased access to care when they may otherwise have been waiting at one of the campuses.

⁵⁰ For legacy ARMC, Hendrick Health does not have access to the pre-Merger charity care data for September and October 2020.

- Combined Operations and Executive Staff Meetings: Joint Abilene Operations Meetings and Joint Abilene Executive Staff Meetings continued in an effort to streamline leadership reporting, communication, and responsibilities across both campuses.
- o **Unified Organizational Structure:** Hendrick Health continued to integrate the organizational chart across HMC and HMC-S in order to provide increased integration of staffing, policy/procedures, and processes across both campuses. As previously reported:



- o **House Supervisor Integration across HMC and HMC-S:** House Supervisor integration continued between both Abilene campuses to provide ability to float/flex staff and increase vital communication between two facilities and the centralized transfer center.
- O Quality of Care Committees: In Quarter 2 FY2022, Hendrick Health continued to utilize its combined medical staff to establish and execute various committees, tasked with reviewing and improving quality of care procedures. The integration of these quality-of-care committees support quality of care initiatives across the system.
- Operating Room (OR)/Surgical Committee: As previously reported, an OR/Surgical Committee was created at HMC-S and met to establish a process for evaluating metrics and efficiencies related to surgical services. This committee rolls up to the Medical Advisory Committee at HMC-S which rolls up to the Medical Executive Committee for the Abilene market, increasing communication and streamlining processes across both campuses under the same medical model. Recurring meetings are held by the OR/Surgical Committee.

- Clinical labor float pool: Hendrick Health continued developing a shared labor float pool to improve flexibility for employees, better address staffing needs of each campus, and improve continuity of care provided between campuses. Other individual departments also evaluate when their staffs can float between HMC and HMC-S. In addition, as noted above, calls are conducted twice daily between HMC and HMC-S to prevent holds in the emergency departments and to address staff sharing to improve capacity across the system.
- o **Efforts to Reduce Medication Errors**: The areas noted above have increased clinical integration between HMC and HMC-S and have generated cost savings for the combined organization. Since there is limited post-merger data available, it is premature to comment on longer term impact to medical errors. However, Hendrick Health has implemented several measures aimed at reducing medical errors.

32. A description of how the merger has impacted rural healthcare in the hospitals' 24-county service area during the previous quarter, including any reduction in services.

[This Item contains proprietary, competitively sensitive information redacted from the public version.]

- As a result of the Merger, during Quarter 2 FY2022, Hendrick Health was able to further enhance and increase the services offered to the hospitals' rural communities, including the following:
 - O As discussed in this Report, Hendrick Health continued improving its Centralized Transfer Center to coordinate transfer requests from surrounding rural hospitals to any of the three Hendrick Health campuses. This unified process and single transfer line has improved access to more local care for patients and hospitals in Hendrick Health's service area. The Centralized Transfer Center allows Hendrick Health to accept more patient transfers, which enables patients to receive care more quickly and closer to home than they would have previously received. In Quarter 2 FY2022, Hendrick accepted in-bound transfer patients.
 - O Hendrick Health continued its support to rural hospitals through affiliation agreements, including assistance with physician recruitment, continuing education opportunities, leadership training and mentoring, staff training opportunities, and program development assistance and advice. In Q2 FY2022, Hendrick provided the following continuing education to surrounding facilities/providers:
 - Practice Management Institute CPT Code Update and Medicare & Compliance Update for 2022 (December 2021)

- Human Trafficking Symposium: Shining a Light on Vulnerable Populations (January 2022)
- Practice Management Institute: Effective Denial Management and Rejection Prevention (February 2022)
- O Combining resources has allowed Hendrick Health to develop a more efficient COVID-19 vaccine distribution process that has directly resulted in an increased number of residents in the 24-county region who have been have been able to receive the vaccine. A centralized Hendrick Health team continued to implement a comprehensive vaccine rollout plan, concentrating on expanding access to the local and wider rural community. Hendrick Health's nursing, pharmacy, and other medical staff set up and distributed vaccines in clinics across Abilene. In Quarter 2 FY2022, through the combined entity, Hendrick Health distributed 1,004 vaccine doses.
- O Hendrick Health continued to provide ambulatory telehealth services, including primary and other non-emergency care services, to patients in the surrounding area. In Quarter 2 FY2022, Hendrick Health provided care to 2,569 patients through its virtual care platforms, which was an increase from Quarter 1 FY2022. Telehealth capabilities remain available and are utilized by patients choosing that method of care.
- 33. A list of health plans each hospital contracted with before the merger, an explanation of any change to the accepted health care plans after the merger, and a list of health plan contracts terminated since the merger.
 - Table 38 of the Baseline Performance Report shows a list of the health plans each hospital
 contracted with during fiscal year 2019. Table 33 of this Report lists the health plans Hendrick
 Health contracted with as of the Quarter 2 FY2022, which have remained unchanged from the
 previous report (the Quarter 1 FY2022 Performance Report).

Table 33: Health Plans Accepted by Hendrick Health as of Quarter 2 FY2022

Organization
Aetna
Amerigroup
Blue Cross Blue Shield of Texas
Cigna
First Health PPO
Firstcare Health Plans
HealthSmart Preferred Care
Humana Choicecare
Molina CHIP (via Texas True Choice)
MultiPlan
Omni Network
Private Healthcare Systems
Scott and White Health Plan

Superior Health Plan
Tricare (via Humana Military)
United Healthcare
Veterans Administration (via TriWest)

- 34. Data identifying changes to service levels at the hospitals and at other facilities, including service levels available to the public and any reduction in service levels available to the public.
 - Table 34 includes the pre- and post-Merger service levels for both HMC and HMC-S (legacy ARMC) for the Emergency Department (ED), Neonatal Intensive Care Unit (NICU), and Maternal Fetal Medicine (MFM) care. As of Quarter 2 FY2022, service levels at HMC have been maintained post-Merger. As of Quarter 2 FY2022, service levels at HMC-S are as follows:
 - ED: The post-Merger change of ownership process required HMC-S to re-apply for Level 4 ED status (which requires an on-site survey). The on-site survey is scheduled for July 24, 2022 and July 25, 2022. Due to scheduled EMR conversion (reported on in Quarter 4 FY2021), Hendrick Health was advised to hold and have a minimum of six months of consistent EMR data for surveyors' review. Pending re-survey, HMC-S may maintain its Level 4 designation and receive reimbursement.
 - NICU: As a result of the change in ownership through the Merger, the NICU at HMC-S
 moved from a Level 2 to a Level 1 designation. Hendrick Health continues to evaluate
 options for re-establishing the Level 2 NICU designation at HMC-S.
 - o MFM: Hendrick Health had pursued a Level 1 MFM designation for HMC-S, as described in the Quarter 2 FY2021 Performance Report, and successfully received the designation in Quarter 3 FY2021. This level has been maintained in Quarter 2 FY2022. Achievement of Level 1 MFM designation allows Hendrick Health to be a better steward of ensuring all relevant policies and procedures are consistent with current standards of maternal practice, enabling early identification and diagnoses of at-risk populations, and providing treatments to reduce morbidity and mortality.

Table 34: Pre- and Post-Merger Key Service Levels

		ger Service FY2020)	Level	Q2 FY2021 Service Level			Q3 FY2021 Service Level			Q4 FY2021 Service Level		
Location	ED	NICU	MFM	ED	NICU	MFM	ED	NICU	MFM	ED	NICU	MFM
нмс	3	3	3	3	3	3	3	3	3	3	3	3
HMC-S	4	2	N/A	4 (pursuing)	1	1 (pursuing)	4 (pursuing)	1	1	4 (pursuing)	1	1
	Q1 FY2022 Service Level			Q2 FY2022 Service Level								
Location	ED	NICU	MFM	ED	NICU	MFM						
нмс	3	3	3	3	3	3						
HMC-S	4 (pursuing)	1	1	4 (pursuing)	1	1						

- 35. Data illustrating the organizations' payment models.
 - Hendrick Health currently participates in the payment models listed in **Table 35** below, which have remained unchanged from the Baseline Performance Report.

Table 35: Hendrick Health Payment Models as of Quarter 2 FY2022⁵¹

Payment Models							
APR-DRG/MS-DRG							
Case Rate							
Medicare Fee Schedules							
Percent of Billed Charge							
Per Diem							
Texas Medicaid Fee Schedules							

- 36. Data demonstrating the payment models established since the merger in comparison to payment models before the merger.
 - As of Quarter 2 FY2022, no new payment models have been established since the Merger.

⁵¹ Excludes workers compensation payment models.

D. Competition

- 37. Data demonstrating the merger did not reduce competition among physicians, allied health professionals, other health providers, or any other persons providing goods and services with the hospitals.
 - HMC and HMC-S face competition from a number of hospitals and health systems in their primary and secondary service areas. Post-Merger, Hendrick Health continues to compete with large and significant health systems throughout the region, most of which are gaining strength. The robust competition for inpatient hospital services will continue from at least 19 other hospitals, listed below, all located in surrounding counties. Likewise, Hendrick Health also faces competition from freestanding emergency departments, urgent cares, ambulatory surgery centers, rural health clinics, and other healthcare providers located in Taylor County and the surrounding counties.

Hendrick Health will continue to compete with the large health systems in the region, including without limitation:

- 1. University Health System in San Antonio
- 2. Houston Methodist The Woodlands
- 3. Parkland Health & Hospital System
- 4. Texas Health Harris Methodist Hospital Alliance
- 5. Texas Health Resources
- 6. Baylor Scott & White Health System
- 7. St. David's HealthCare
- 8. UMC Health System
- 9. Covenant Health System
- 10. United Regional HealthCare System
- 11. Cook Children's Health Care System

Hendrick Health competes with inpatient acute facilities within the primary and secondary service area, including without limitation:

- 1. AdventHealth Rollins Brook Community Hospital; 608 N Key Ave., Lampasas, TX 76550; Lampasas County
- 2. Anson General Hospital; 101 Ave. J, Anson, TX 79501; Jones County
- 3. Ballinger Memorial Hospital; District 608 Ave. B, Ballinger, TX 76821; Runnels County
- 4. Cogdell Memorial Hospital; 1700 Cogdell Blvd., Snyder, TX 79549; Scurry County
- 5. Coleman County Medical Center; 310 S Pecos St., Coleman, TX 76834; Coleman County
- 6. Comanche County Medical Center; 10201 TX-16, Comanche, TX 76442; Comanche County
- 7. Eastland Memorial Hospital; 304 S Daugherty Ave., Eastland, TX 76448; Eastland County
- 8. Encompass Health Rehabilitation Hospital of Abilene; 6401 Directors Pkwy., Abilene, TX 79606; Taylor County
- 9. Fisher County Hospital District; 774 TX-70, Rotan, TX 79546; Fisher County
- 10. Hamilton General Hospital; 400 N Brown Ave., Hamilton, TX 76531; Hamilton County

- 11. Haskell Memorial Hospital; 1 Avenue N, Haskell, TX 79521; Haskell County
- 12. Heart of Texas Healthcare System; 2008 Nine Rd., Brady, TX 76825; McCulloch County
- 13. Knox County Hospital District; 701 S E 5th St., Knox City, TX 79529; Knox County
- 14. Mitchell County Hospital; 997 W I-20, Colorado City, TX 79512; Mitchell County
- 15. North Runnels Hospital 7821 TX-153, Winters, TX 79567; Runnels County
- 16. Rolling Plains Memorial Hospital; 200 E Arizona Ave., Sweetwater, TX 79556; Nolan County
- 17. Stephens Memorial Hospital; 200 S Geneva St., Breckenridge, TX 76424; Stephens County
- 18. Stonewall Memorial Hospital; 821 N Broadway St., Aspermont, TX 79502; Stonewall County
- 19. Throckmorton County Memorial Hospital; 802 N Minter Ave., Throckmorton, TX 76483; Throckmorton County

Additionally, the following is a non-exhaustive list of "freestanding healthcare facilities" in the primary and secondary service area, sorted by county, that Hendrick Health will continue to compete with:

Primary Service Area

Callahan County

• Baird Community Health Center; 128 W 4th St., Baird, TX 79504

Jones County

- Anson Family Wellness Clinic; 215 N Ave. J, Anson, TX 79501
- Hamlin Medical Clinic; 350 NW Ave. F, Hamlin, TX 79520
- Stamford Family Health Clinic; 1303 Mabee St., Stamford, TX 79553

Taylor County

- Abilene Cataract & Refractive Surgery Center; 2120 Antilley Rd., Abilene, TX 79606
- Abilene Center for Orthopedic and Multispecialty Surgery, LLC; 6449
 Central Park Blvd., Abilene, TX 79606
- Abilene Community Health Center; 1749 Pine St., Abilene, TX 79601
- Abilene Diagnostic Clinic; 1665 Antilley Rd. 314, Suite 200, Abilene, TX 79606
- Abilene Endoscopy Center; 1249 Ambler Ave., Suite 100, Abilene, TX 79601
- Abilene Surgery Center LLC; 5601 Health Center Dr., Abilene, TX 79606
- Abilene Taylor County Public Health District; 850 N 6th St., Abilene, TX 79601
- Abilene White Rock Surgery Center, LLC; 2401 N Treadaway Blvd., Abilene, TX 79604
- Affordacare Urgent Care Clinic; 4009 Ridgemont Dr., Abilene, TX 79606
- Affordacare Urgent Care Clinic; 3101 S 27th, Abilene, TX 79605
- ELM Place Ambulatory Surgical Center; 2217 S Danville Dr., Abilene, TX 79605

- Express ER; 4157 Buffalo Gap Rd., Abilene, TX 79605
- Frenesius Kidney Care Abilene South; 2009 Hospital Pl., Abilene, TX 79606
- Fresenius Kidney Care Abilene Lone Star; 349 S Danville Dr., Abilene, TX 79605
- Fresenius Kidney Care Abilene; 1802 Pine St., Abilene, TX 79601
- Medical Diagnosing Imaging of Abilene; 4349 S Treadaway Blvd., Abilene, TX 79602
- My Emergency Room 24/7; 4438 S Clack St., Suite 100, Abilene, TX 79606
- NextCare/Dr. J's Urgent Care: Catclaw; 3802 Catclaw Dr., Abilene, TX 79606
- NextCare/Dr. J's Urgent Care: Highway 351; 1634 TX-351, Abilene, TX 79601
- Texas Midwest Endoscopy Center LLC; 14 Hospital Dr., Suite B, Abilene, TX 79606
- Texas Midwest Surgery Center; 751 N 18th St., Abilene, TX 79601
- Walk-In Care Clinic; 1665 Antilley Rd., Suite 120, Abilene, TX 79606

Secondary Service Area

Brown County

- Accel Health Clinic Brownwood; 3804 US-377, Brownwood, TX 76801
- Brownwood Women's Clinic; 98 S Park Dr., Brownwood, TX 76801
- Central TX Women's Clinic PA; 2201 Coggin Ave, Suite B, Brownwood, TX 76801
- Fresenius Kidney Care Brownwood Renal Care Center; 110 South Park Dr., Brownwood, TX 76801
- One Source Health Center Early; 2005 Hwy. 183 N, Early, TX 76802

Coleman County

- Coleman WIC Clinic; 303 E College Ave., Coleman, TX 76834
- Coleman Medical Associates; 310 S Pecos St., Coleman, TX 76834
- Hensely Family Health Clinic; 105 N 2nd St., Santa Anna, TX 79606

Comanche County

Doctors Medical Center; 10201 Hwy. 16, Comanche, TX 76442

Eastland County

Eastland Dialysis Center; 2300 W Commerce St., Eastland, TX 76448

Fisher County

- Clearfork Health Center; 774 TX-70, Rotan, TX 79546
- Roby Rural Health Clinic; 117 E North 1st St., Roby, TX 79543

Hamilton County

- Hamilton Family Practice Rural Health Clinic; 303 N Brown St., Hamilton, TX 76531
- Hico Clinic; 104 Walnut St., Hico, TX 76457

Haskell County

Haskell Rural Health Clinic; 1417 N 1st St., Suite A, Haskell, TX 79521

Kent County

• Kent County Rural Health; 1447 N Main St., Jayton, TX 79528

Knox County

- Knox County Clinic; 712 SE 5th St., Knox City, TX 79529
- Munday Clinic; 120 E D St., Munday, TX 76371

Lampasas County

- AdventHealth Family Medicine Clinic Lampasas; 187 Private Rd. 3060, Lampasas, TX 76550
- Fresenius Kidney Care Lampasas; 1202 Central Texas Expressway, Lampasas, TX 76550
- Seton Lampasas Healthcare Clinic; 1205 Central Texas Expressway, Lampasas, TX 76550

McCulloch County

Brady Medical Clinic; 2010 Nine Rd., Brady, TX 76825

Mills County

- Coryell Health Medical Clinic Mills County; 1510 Hannah Valley Rd., Goldthwaite, TX 76844
- Family Practice Clinic of Mills County; 1501 W Front St., Goldthwaite, TX 76844

Mitchell County

Family Medical Associates; 997 I-20, Colorado City, TX 79512

Nolan County

- Fresenius Kidney Care Rolling Plains; 100 E Arizona Ave., Sweetwater, TX 79556
- Rolling Plains Rural Health Clinic; 201 E Arizona Ave., Sweetwater, TX 79556

Runnels County

Ballinger Hospital Clinic; 2001 Hutchins Ave., Suite C, Ballinger, TX 76821

NRH Clinic; 7571 TX-153, Winters, TX 79567

San Saba County

 Baylor Scott & White Clinic – San Saba; 2005 W Wallace St., San Saba, TX 76877

Scurry County

• Cogdell Family Clinic; 1700 Cogdell Blvd., Snyder, TX 79549

Shackelford County

Shackelford County Health Clinic; 450 Kenshalo St., Albany, TX 76430

Stephens County

Breckenridge Medical Center; 101 S Hartford St., Breckenridge, TX 76424

Stonewall County

• Stonewall Rural Health Clinic; 821 N Broadway St., Aspermont, TX 79502

Throckmorton County

• Throckmorton Rural Health Clinic; 802 N Minter Ave., Suite B, Throckmorton, TX 76483

Hendrick Health may continue to compete with other health care facilities located in Taylor County, including without limitation:

Home Health Agencies

- 1. Abilene Home Health Professional Care Inc.; 265 S Leggett Dr., Suite 1 Abilene, TX 79605
- 2. Angels Care Home Health of San Angelo; 1961 Industrial Blvd., Abilene, TX 79602
- 3. Angels of Care Pediatric Home Health; 2585 S Danville Dr., Abilene, TX 79605
- 4. Beyond Faith Homecare & Rehab LLC; 1290 S Willis St., Suite 100, Abilene, TX 79605
- 5. Big Country Healthcare Services; 749 Gateway St., Suite 702, Abilene, TX 79602
- 6. Caprock Home Health Services Inc.; 749 Gateway St., Suite 101, Abilene, TX 79602
- 7. Educare Community Living Corporation; 749 Gateway St., Suite B-202, Abilene, TX 79602
- 8. Elara Caring; 749 Gateway St., Suite E-502A, Abilene, TX 79602
- 9. Encompass Health Home Health; 1 Village Dr., Suite 200, Abilene, TX 79606
- 10. Generations Home Health; 1290 S Willis St., Suite 209, Abilene, TX 79605
- 11. Home Instead Senior Care; 441 Lone Star Dr., Abilene, TX 79602
- 12. Kinder Hearts Home Health; 842 N Mockingbird Ln., Abilene, TX 79603
- 13. Kindred At Home; 100 Chestnut St., Abilene, TX 79602
- 14. Kindred At Home; 4400 Buffalo Gap Rd., Suite 2400, Abilene, TX 79606
- 15. Lifecare Home Care; 1290 S Willis St., Suite 107, Abilene, TX 79605

- 16. Outreach Home Care; 409 N Willis St., Abilene, TX 79603
- 17. Renew Home Health; 6382 Buffalo Gap Rd., Suite C, Abilene, TX 79606
- 18. Texas Home Health of America; 3303 N 3rd St., Suite A, Abilene, TX 79603
- 19. Theracare Services, LLC; 209 S Danville Dr., Suite B107, Abilene, TX 79605
- 20. Touching Hearts At Home; 3926 S. Treadway Blvd., Suite A-1, Abilene, TX 79602
- 21. Visiting Angels; 4090 S Danville Dr., Suite A, Abilene, TX 79605

Hospice Agencies

- 1. Encompass Health Hospice; 1 Village Dr., Suite 200a, Abilene, TX 79606
- 2. Hospice of the Big Country; 4601 Hartford, Abilene, TX 79605
- 3. Interim Healthcare; 4400 Buffalo Gap Rd., Suite 2500, Abilene, TX 79606
- 4. Kinder Hearts Hospice; 842 N Mockingbird Ln., Abilene, TX 79603
- 5. Kindred Hospice; 4400 Buffalo Gap Rd., Suite 1200, Abilene, TX 79606
- 6. Texas Home Health Personal Care Services; 3303 N 3rd St., Suite A, Abilene, TX 79603

Skilled Nursing Facilities

- 1. BeeHive Homes of Abilene; 5301 Memorial Dr., Abilene, TX 79606
- 2. Brightpointe at Lytle Lake; 1201 Clarks Dr., Abilene, TX 79602
- 3. Coronado Nursing Center; 1751 N 15th St., Abilene, TX 79603
- 4. Highland Assisted Living LLC; 2310 S 7th St., Abilene, TX 79605
- 5. Lyndale Abilene Senior Living; 6565 Central Park Blvd., Abilene, TX 79606
- 6. Merkel Nursing Center; 1704 N 1st, Merkel, TX 79536
- 7. Mesa Springs Healthcare Center; 7171 Buffalo Gap Rd., Abilene, TX 79606
- 8. Morada Abilene; 3234 Buffalo Gap Rd., Abilene, TX 79605
- 9. Northern Oaks Living & Rehabilitation Center; 2722 Old Anson Rd., Abilene, TX 79603
- 10. The Oaks at Radford Hills; 725 Medical Drive, Abilene, TX 79601
- 11. Silver Spring; 1690 N Treadway Blvd., Abilene, TX 79601
- 12. Wesley Court Health Center; 2617 Antilley Rd., Abilene, TX 79606
- 13. Willow Springs Health & Rehabilitation Center; 4934 S 7th St., Abilene, TX 79605
- 14. Windcrest Health & Rehabilitation; 6050 Hospital Rd., Abilene, TX 79606
- 15. Wisteria Place; 3202 S Willis St., Abilene, TX 79605

Select Other Health Care Facilities

- 1. Abilene Community Health Center; 1749 Pine St., Abilene, TX 79601
- 2. Cook Children's Pediatric Specialties Abilene; 410 Lone Star Dr., Abilene, TX 79602
- 3. Texas Oncology Abilene; 1957 Antilley Rd., Abilene, TX 79606
- 4. Tim Martin M.D. (Independent Physician Office); 2110 N Willis St., Suite B, Abilene, TX 79603

- 38. Evidence of how patient choice is being preserved.
 - The patient choice policy for Hendrick Health was extended post-Merger to encompass both HMC and HMC-S. The policy continues to conform with CMS mandated patient choice requirements. To the extent any revisions are made to this policy in the future, any approved and implemented revised policy will be provided in future submissions.
- 39. Evidence reflecting efforts to bring additional jobs to the area.
 - <u>Open positions</u>: During Quarter 2 FY2022, Hendrick Health posted an additional 466 new job openings. These roles cover both clinical and non-clinical positions across the organization and indicate significant demand for talent within the combined Hendrick Health system. The list of open positions as of the end of the Second Quarter FY2022 is provided in **Attachment 2**, which includes a mix of vacant positions and new positions created by the merger.
 - <u>Recruitment efforts</u>: Hendrick Health continues to use various resources to recruit medical providers to the community. In Quarter 2 FY2022, Hendrick Health continued to use multiple online recruitment platforms (Indeed, GasWorks, Ethesia, Doximity, PracticeLink, Practice Match, CareerMD, the Hendrick Health website, and other association websites) to disseminate job postings for physician and nursing positions. Hendrick Health also partnered with over 160 recruitment firms and circulated open job positions through email blasts to current employees.
 - In Quarter 2 FY2022, the Medical Staff Development Committees of Hendrick Health continued to evaluate the physician to population ratios, ER call coverage, and appointment wait times to determine gaps in coverage and needs for the service area. Hendrick Health has a goal to recruit 78 physicians within the next three years. As of this Report, Hendrick Health has filled 35 (29 for FY2022 and six for FY2023) of the 78 positions. These physicians will include additional primary care and subspecialties to allow better access to care within our communities. Hendrick Health has also hired a recruiter dedicated to hiring Registered Nurses.
 - New hires: In addition, during Quarter 2 FY2022, Hendrick Health hired 290 new employees in the Abilene market.
- 40. Any contracted services that have changed since the last report, with an explanation for each change.
 - <u>Changes to Contracted Services</u>: As of the end of Quarter 2 FY2022, Hendrick Health is continuing the process of evaluating potential alignment opportunities. Hendrick Health will continue to evaluate potential contract alignment opportunities through the post-Merger integration process and will provide updates in subsequent reports once more information becomes available.

- 41. Data illustrating physician contracts for each county in the region specifying the physician specialty or practice area for each contract.
 - Table 41 lists the specialty and county location for the 121 physicians Hendrick Health employed during Quarter 2 FY2022. The region is also served by a number of community physicians not employed by Hendrick Health. While Hendrick Health does not maintain a comprehensive directory of these community physicians beyond those with medical staff privileges at Hendrick Health (discussed in Item 44 of this Report), public sources that identify community physicians including the Texas Medical Board Healthcare Provider Search and health plan provider directories are available.

Table 41: Employed Physicians by County Location

Specialty	Facili	County Service Locations		
. ,	НМС	HMC-S	Taylor	Brown
Anesthesia ⁵²	11	6	✓	
Cardiology	11	3	✓	✓
Cardiovascular Surgery	3	-	✓	
Colorectal Surgery	1	-		
Electrophysiology	1	-	✓	
Endocrinology	3	-	✓	
Family Medicine	5	3	✓	√
Gastroenterology	1	3	√	1
General Surgery	5	3	1	1
Hospice	1	-	√	
Infectious Disease	2	-	1	
Internal Medicine	10	3	1	√
Nephrology	3	-	1	1
Neurology	2	-	1	
Neurosurgery	1	-	√	
OB/GYN	5	1	√	
Oncology	3	-	1	1
Orthopedic Surgery	7	1	1	1
Pain Medicine	3	-	1	1
Palliative Care	4	-	1	
Plastic Surgery	1	-	1	
Pulmonary/Critical Care	-	1		
Radiation/Oncology	3	-	1	√
Rehab	1	-	1	
Rheumatology	3	-	1	
Urology	5	-	1	1
Wound Care	2	-	1	
Grand Total	97	24		

⁵² A central pool of anesthesiologists covers both HMC and HMC-S. Assignment to a particular facility in Table 41 represents where a majority of time is spent for a particular anesthesiologist.

E. Other Requirements

- 42. Any minutes or notes of meetings regarding the COPA and the portion of each hospital's governing body meeting minutes that discuss the COPA.
 - <u>Meeting Minutes</u>: To the extent meeting minutes or notes regarding the COPA, including portions
 of governing body meeting minutes that discuss the COPA, are kept in the ordinary course of
 business, and to the extent no applicable privileges exist, such documentation has been provided
 in Attachment 3.
- 43. Any healthcare-related service contract changes in the previous quarter and the explanation for the change.

[This Item contains proprietary, competitively sensitive information redacted from the public version.]

<u>Changes to Contracted Health Care Services</u>: As noted in the Baseline Performance Report, HMC and legacy ARMC maintained agreements with a variety of third-party service providers to support their operations. Following the Merger, Hendrick Health began the process of evaluating such services to identify potential alignment opportunities across the legacy organizations.

Hendrick Health will continue to evaluate potential healthcare-related service contract alignment opportunities through the post-Merger integration process and will provide updates in subsequent reports once more information becomes available.

- 44. The number of physicians, allied professionals, and other health care providers providing medical services that have privileges to practice at the hospital.
 - <u>Privileged Providers</u>: A complete list of physicians, allied professionals, and other health care
 providers with privileges at Hendrick Health is provided in **Attachment 4** to this Report. As of the
 end of Quarter 2 FY2022, Hendrick Health provided privileges to 546 health care providers at HMC
 and 378 health care providers at HMC-S, as detailed in **Table 44** below.

Table 44: Hendrick Health Privileged Providers as of Quarter 2 FY2022

Privileged Provider Category	НМС	HMC-S
Physicians	399	289
Advanced Practice Providers	147	89
Total	546	378

45. Information on additional investments regarding infrastructure, capital expenditures, and operating costs and how this affected patient care outcomes, population access to health care, and prevention services.

[This Item contains proprietary, competitively sensitive information redacted from the public version.]

- As discussed in this Report, Hendrick Health continues to invest in the combined health system, thereby improving patient care and access, as illustrated by the following infrastructure, capital, and operating investments:
 - O <u>Infrastructure Investment and Capital Expenditures</u>: As of the end of the Second Quarter FY2022, Hendrick Health invested approximately \$5.4 million in capital and infrastructure expenditures as a combined health system, including various infrastructure updates and integration efforts (equipment and software).
 - Cost Savings Reinvestment: During Quarter 2 FY2022, Hendrick Health continued reinvesting in the combined healthcare system, with the goal of improving the overall patient experience and patient care, including: COVID-19 clinics and vaccine distribution; continuing development of the new Hendrick Service Center to provide a centralized, accessible hub for patient services and reallocate valuable space to expand clinical services for patients; ongoing, targeted recruiting efforts across the system, including HMC-S; and and strategic investments at HMC-S in order to increase service levels available to patients across the community. In addition, in Q2 FY2022, Hendrick Health re-entered the federal 340B program. This allows eligible hospitals to stretch limited federal resources to reduce the price of outpatient pharmaceuticals for patients. It also provides savings for further community reinvestment, which includes care for uninsured patients, development of medication management/other community health programs, etc.
 - Coordination of Services: Throughout Quarter 2 FY2022, Hendrick Health continued to enhance the coordination of services to increase clinical integration, standardization, and quality of care across both campuses through the following: coordination of inpatient capacity to increase access to care for the community; continuation of tele-sitter, ambulatory telehealth services, maintaining a community-wide COVID-19 vaccine distribution strategy;

IV. Attachments